





# DEALBOOK 2024

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"Beneath all the numbers and transaction activity, what makes IMAP unique is our commitment to our clients. Their growth stories, visions of the future and desire for success is a constant source of energy. This Dealbook is dedicated to those clients that consistently put their trust in us."

**Jurgis V. Oniunas** IMAP Chairman

### September 19, 2024

As we publish a new edition of the IMAP Dealbook, the global economic environment continues to challenge the best of analysts. The start of 2024 was marked by improvements in market conditions, fading fears of a recession, and mounting investor confidence. However, since then momentum has generally stalled and the much-awaited surge in transaction activity has not materialized. And yet, while it may be tempting to get caught up analysing the ups and downs of macroeconomic trends and the future path of interest rates, IMAP advisors around the world continue to emphasize a vibrance within the mid-market dealmaking environment that is not captured in major headlines. Buyers may be more selective compared to recent years, but demand is still high for high-quality assets and targets with differentiated business models. Strong corporate profits, an aging owner base looking for exits, an ongoing move towards market efficiencies and consolidation, and the adoption of new technologies, will continue to drive activity going forward. Indeed, IMAP advisors are reporting a strong deal backlog and pipeline.

Today, IMAP continues to hold its position as one of the world's leading global M&A advisories focused solely on companies in the mid-market. A partner-driven, client-focused and independent partnership with more than 500 professionals across 60+ offices in 51 countries, we provide extensive local expertise and proven cross-border experience.

The following pages showcase IMAP deals closed between Q1 2023 and Q2 2024, representing our collective track record of delivering optimal M&A outcomes for our clients across a breadth of sectors and countries.

Beneath all the numbers and transaction activity, what makes IMAP unique is our commitment to our clients. Whether it be helping entrepreneurs achieve their dreams or institutional business owners reach their long-term goals, we strive to ensure that they continue to thrive in competitive and evolving economies. Their growth stories, visions of the future and desire for success is a constant source of energy. This Dealbook is dedicated to those clients that consistently put their trust in us.



### **ABOUT IMAP**

### INTERNATIONAL MERGERS & ACQUISITION PARTNERS

Consistently ranked among the Top 10 middle market M&A advisors worldwide



- · Senior experience and hands on involvement in deals - 230 Senior Transaction/Transaction Advisors
- · Worldwide IMAP team comprising 450+ professionals

50± YEARS OF M&A EXPERIENCE IN THE MIDDLE MARKET

### MIDDLE MARKET FOCUS

- · Sell-side advisory for primarily privately held companies and spin-offs from large groups.
- · Strategic acquisitions for international corporates.
- · "Sweet-spot" Transaction Values \$20 - 250 million.
- · Strong PE and family Office Coverage.

60+

**OFFICES IN 51 COUNTRIES** 

### **GLOBAL REACH**

- · Proven cross-border advisory practice.
- · Global sector & project teams across 15 sector groups
- · Leveraging local knowledge and corporate access in all relevant international markets.

\$130 bn

TRANSACTION VALUE LAST 10 YEARS

### **EXECUTION EXPERIENCE**

 IMAP has closed over 2,200 transactions valued at \$130 billion in the last 10 years.

### GLOBAL PERFORMANCE 2023

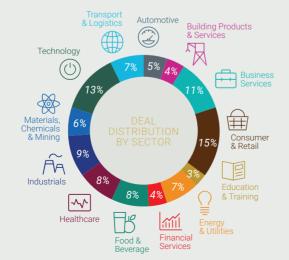
31%

M&A TRANSACTIONS

TRANSACTION VALUE

CROSS-BORDER DEALS

IN THE WORLD



GLOBAL **PERFORMANCE** PwC Houlihan Lokey Deloitte Rothschild **KPMG IMAP** Baker Tilly Mizuho JP Morgan Ranking based on number of transactions closed in H1 2024. Undisclosed values and values up to \$500 million.
Source: Refinitiv and IMAP internal data.

### GLOBAL REACH

Our cross-border experience extends across Europe, the Americas, Middle East, Asia, and Africa



North America	New York	Latin America	Africa	Asia	Europe	Netherlands
J.S.A.	Tampa	Argentina	Congo	China	Belgium	Poland
Boston		Brazil	Egypt	India	Bosnia & Herzegovina	Portugal
Chicago	Canada	Chile	Ghana	Japan	Croatia	Romania
Dallas	Montreal	Colombia	Mauritius	Thailand	Czech Republic	Serbia
Denver	Toronto	Mexico	Morocco		Denmark	Slovakia
Detroit	Vancouver	Panama	Senegal	Middle East	Finland	Slovenia
Greenville		Paraguay	South Africa	Bahrain	France	Spain
rvine		Peru	Uganda	Kuwait	Germany	Sweden
Naples			Zimbabwe	Oman	Hungary	Switzerland
				Qatar	Ireland	United Kingdor
				Saudi Arabia	Italy	
				United Arab		
				Emirates		







12 Automotive





speedline











### **BR Group**

Industrial group active in textiles, plastics and mechanical engineering

Acquired Majority Control of Business Operations

### Linaset

Injection molding for automotive

Advised on Sale of Company

Advised automotive injection molding specialist Linaset on its sale to BR Group.

### Callista

Private equity fund GERMANY

Acquired 100% of Business Operations

### **Speedline**

Development and production of aluminum wheels for the automotive industry ITALY

Advised on Sale of Company

Advised Ronal Group on the sale of subsidiary Speedline to Callista.

# JAS management team

Current management of target

JAPAN

Acquired 100% of Business Operations

### **JAS**

Manufacturer of truck seats

JAPAN

Advised on Sale of Company

Advised Endeavour United on the sale of its portfolio company, JAS, an industrial vehicle seat manufacturer.

### **CIE Automotive**

Spanish listed automotive Tier-1 supplier SPAIN

Acquired 100% of Business Operations

### **AKT Plásticos**

Plastic injection molding Tier-1 supplier SPAIN

Advised on Sale of Company

Advised automotive components manufacturer AKT Plásticos on its sale to CIE Automotive.







Industrial group SPAIN

Acquired 100% of Business Operations

### **Svensk Tryckgjutning**

Aluminum and magnesium die casting business SWEDEN

### Advised on Sale of Company

Teknia Group, a Spanish multinational specialized in the manufacture of metal and plastic components for automotive, acquired Svensk Tryckgjutning, a Swedish company dedicated to the injection and machining of aluminum and magnesium products for safety and high precision parts for the steering and chassis environment.





# Transtar Autobody Technologies

Repair, refinish, and detail product lines for the automotive aftermarket UNITED STATES

Acquired 100% of Business Operations

### **Pro Form Products**

Market leading manufacturer of automotive refinish and repair products CANADA

### Advised on Sale of Company

Advised Pro Form Products on its sale to Transtar Autobody Technologies, a portfolio company of Blue Point Capital Partners (BPCP). This transaction is an add-on acquisition for BPCP's existing platform in the automotive repair and refinish industry and enhances Transtar's product offerings and customer base in North America

CID



### CID

Holding company FRANCE

Acquired Selected Assets of Seller's Business Operations

### LISI

Global industrial group specializing in the manufacture of high value-added assembly solutions

**FRANCE** 

Presenting Bank and Advisor to the Company

Acted as sole financial advisor to LISI on its share repurchase tender offer and capital reorganization. LISI is a global industrial group specializing in the manufacture of assembly solutions and high value-added components for the aerospace, automotive and medical sectors.





### **Portobello Capital**

Private equity firm SPAIN

Acquired Investment Interest in Seller's Business

### **Controlauto**

Portugal's largest operator of mandatory car inspection centers PORTUGAL

### Advised on Sale of Company

Advised Patris Investimentos, a Portuguese investment group, on the sale of a 26% stake in Portugal's largest operator of mandatory car inspection centers, Controlauto, to Portobello Capital.



14 Automotive

### Undisclosed













### Rane t4u

### **Undisclosed**

Diversified industrial and automotive services company

SOUTH AFRICA

Acquired 100% of Business Operations

### **Dekra Automotive**

Provider of vehicle inspection and roadworthy testing services SOUTH AFRICA

# Advised on Sale of Company

Advised Germany-based Dekra on the sale of Dekra Automotive, the largest independent vehicle testing group in South Africa.

### **Audax**

Private equity firm UNITED STATES

Acquired 100% of Business Operations

### Dobbs Tire and Auto Centers

Provider of automotive maintenance and tire repair services in the St. Louis region UNITED STATES

### Advised on Sale of Company

Advised Dobbs Tire and Auto Centers, a regional leader in tire and auto service, on its growth investment from PE firm Audax.

### **Satellite Industries**

Manufactures and supplies portable sanitation vehicles and equipment UNITED STATES

Acquired 100% of Business Operations

### Scanvogn

Manufacturer of mobile trailer solutions for the construction and events industry DENMARK

Advised on Sale of Company

Advised Scanvogn, a manufacturer of mobile trailer solutions for the construction and events industry, on its sale to Satellite Industries.

### eTrans Solutions

Designs and sells entire suite of vehicle tracking and video monitoring solutions

INDIA

Acquired 100% of Business Operations

### Rane T4U

Company designs & sells suite of vehicle tracking and video monitoring solutions

Advised on Sale of Company

Advised Rane T4U on its sale to eTrans Solutions.









### **Trane Technologies**

Manufacturing company focused on HVAC and transport climate control solutions IRELAND

Acquired Investment Interest in Seller's Business

### **Trailer Dynamics**

Technology innovator for eTrailers
GERMANY

# Advised on Sale of Company

Trailer Dynamics, a technology innovator for eTrailers, expanded its shareholder base by adding Trane Technologies (NYSE: TT) as part of a capital increase.

### **Transit Technologies**

Develops mission-critical software for transport organizations UNITED STATES

Acquired 100% of

# Business Operations

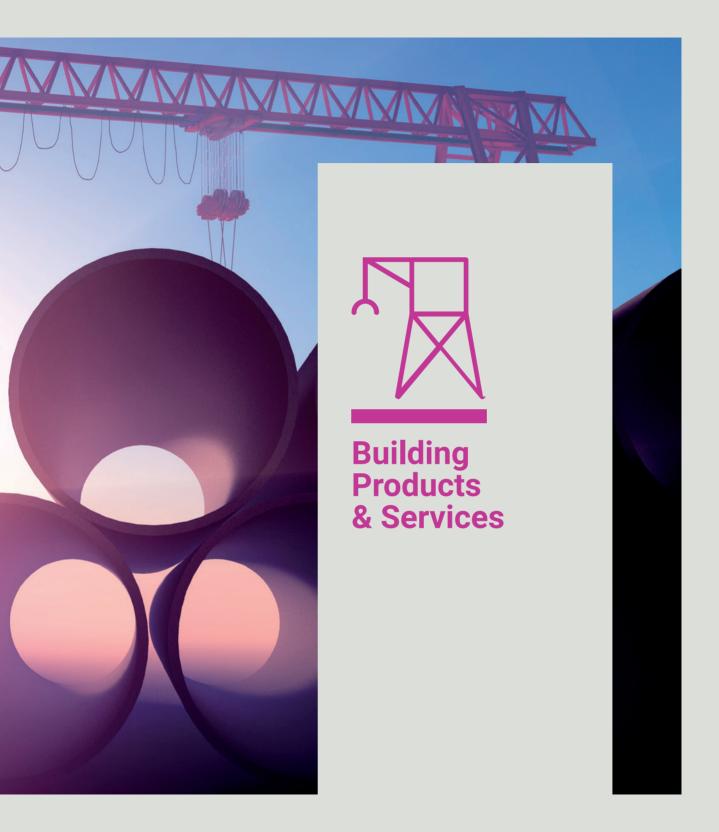
### **TripShot**

Developer of transportation management software UNITED STATES

# Advised on Sale of Company

Advised TripShot, a software platform revolutionizing commuter transportation through powerful fleet management tools, on its sale to Transit Technologies.

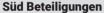












Leading investment company (PE) and wholly owned subsidiary of LBBW

**GERMANY** 

Acquired Majority Control of Business Operations

### m+m Gebäudetechnik

Specialist in building services (HVAC)
GERMANY

Advised on Sale of Company

Advised ARE Beteiligungen on the sale of m+m Gebäudetechnik to Süd Beteiligungen.





### **Elevion Group**

Subsidiary of ČEZ Group with a focus on integrated energy services GERMANY

Acquired 100% of Business Operations

### **Alexander Ochs Group**

Leading full-service provider of technical building equipment (HVAC systems) in Southwest Germany GERMANY

# Advised on Sale of Company

Advised the shareholder of Alexander Ochs Group, a leading provider of technical building equipment, on the sale to Elevion Group, a subsidiary of CEZ Group. Alexander Ochs Group is one of the region's leading medium-sized providers of HVAC systems, with a focus on total building energy management.





### Kälte Eckert

Provider of high-quality, environmentally friendly refrigeration and air conditioning systems backed by Triton GERMANY

Acquired 100% of Business Operations

### **WSH Wurzinger Group**

Installation & maintenance of technical building equipment (refrigeration, air cond. and ventilation)

GERMANY

Advised on Sale of Company

Advised the shareholders of WSH Wurzinger Group on the sale to Kälte Eckert (Triton).



### **Felderer**

Manufacturer and wholesaler of ventilation components GERMANY

Acquired 100% of Business Operations

### RAAB Lüftungstechnik

Manufacturer of rectangular ventilation ducts and accessories GERMANY

Advised on Sale of Company

RAAB Lüftungstechnik, a leading manufacturer of ventilation ducts and technology, was acquired by Felderer, a subsidiary of the listed Swedish group Lindab International





### **Herenco Invest**

Industrial conglomerate SWEDEN

Acquired 100% of Business Operations

### **Curant Klimat**

Distributor of climate products
SWEDEN

Advised on Sale of Company

Advised Curant Klimat, a company with broad technical expertise in providing indoor climate solutions, on its sale to Herenco Invest.





### **Ancala Partners**

Investment manager UNITED KINGDOM

Acquired Majority Control of Business Operations

# Noventa Energy Partners

Technology alternatives for heating and cooling buildings CANADA

# Advised on Sale of Company

Ancala Partners, an infrastructure investor, acquired a majority stake in Noventa Energy Partners, a global renewable energy company offering comprehensive services aimed at reducing carbon emissions from heating and cooling systems in buildings.

# **Habeo**



### **Habeo Group**

Building technology group backed by Triton FINLAND

Acquired 100% of Business Operations

### **KRS Group**

HVAC contracting and services company in Helsinki region FINLAND

Advised on Purchase of Company

Advised Habeo on the acquisition of HVAC technology services company KRS Group.

# **□** Habeo

# **TRP** Group

### **Habeo Group**

Building technology group backed by Triton FINLAND

Acquired 100% of Business Operations

### **TRP Group**

HVAC contracting and services company in Turku region

Advised on Purchase of Company

Advised Habeo on the acquisition of HVAC technology services company TRP Group.









Designer and manufacturer of street furniture, present in 30 countries CZECH REPUBLIC

### Acquired 100% of **Business Operations**

### Kovostal

Designer and manufacturer of seats, tribunes and telescopic tribunes for stadiums and halls

**CZECH REPUBLIC** 

### Advised on Purchase of Company

Advised mmcité on the acquisition of stadium seating manufacturer Kovostal.





### **Armogroup**

Production and assembly of concrete reinforcement and welded wire mesh CZECH REPUBLIC

### Acquired 100% of **Business Operations**

### **MIRRA**

Distributor and producer of spacers for reinforced construction

**CZECH REPUBLIC** 

### Advised on Sale of Company

Advised on the sale of MIRRA Czech and MIRRA Trade, distributors of parts for reinforced concrete structures, to Armogroup.





### Serafin Unternehmensgruppe

Diversified investment group with a focus on industrials **GERMANY** 

### Acquired 100% of **Business Operations**

### Schrauben-Jäger

Leading wholesaler of fasteners and tools. including complete C-Parts management and Kanban solutions **GFRMANY** 

### Advised on Sale of Company

Schrauben-Jäger, a. wholesale specialist for fasteners, complementary products and C-parts management, as well as its subsidiary Werkzeug-Jäger, a specialized retail company in the tools sector, were acquired by Serafin Unternehmensgruppe.





### **HiVentures**

Investment holding HUNGARY

Acquired Investment Interest in Seller's Rusiness

### Platio Solar

Solar panel covered building material HUNGARY

Advised on Recapitalization of Company

Advised solar panel technologies specialist Platio Solar on capital raise.





### MSO

Integrated roofing construction
NETHERLANDS

Acquired 100% of Business Operations

### Sempergreen

Distributor of modular green roofing products NETHERLANDS

Advised on Purchase of Company

MSQ Group acquired a majority stake in sustainable urban building specialist Sempergreen.

### Sheikha Amal Suhail Bahwan



### Sheikha Amal Suhail Bahwan

Vice Chairperson of Suhail Bahwan Group, one of the largest diversified conglomerates in the Middle East OMAN

Acquired Majority Control of Business Operations

# Inventure Group Holding Company

Leading construction contractor specializing in fabrication of glass and aluminum facades for buildings UNITED ARAB EMIRATES

Advised on Sale of Stake

Advised the shareholders of Inventure Group Holding Company on the sale of a majority stake to Sheikha Amal Suhail Bahwan

# SANOK RUBBER



### Sanok Rubber

European leader in the production of rubber products
POLAND

Acquired Majority Control of Business Operations

### **BSP Bracket System**

Façade and façade mounting systems POLAND

Advised on Purchase of Company

Sanok Rubber acquired a majority stake in BSP Bracket System, a company specializing in facade and facade mounting systems.





### **Eco Euro Doors**

Manufacturer of doors for residential buildings ROMANIA

Acquired Majority Control of Business Operations

### **Workshop Doors**

Interior doors manufacturing ROMANIA

Advised on Sale of Company

Advised Workshop Doors on the sale of a majority stake to Eco Euro Doors, part of ROCA Industry.



### ARBONIA 🕸



### **Arbonia**

Supplier of building components
SWITZERLAND

Acquired 100% of Business Operations

### Interwand

Manufacturer of office partition wall systems GERMANY

Advised on Sale of Company

Advised the shareholders of Interwand, a leading manufacturer of partition wall systems, on the sale to Arbonia as part of a succession solution.

### **DOMINUS** CAPITAL



### **Dominus Capital**

Private equity firm UNITED STATES

Acquired Majority Control of Business Operations

### **Safe Haven Defense**

Provider of branded, proprietary security window film solutions serving the North American market UNITED STATES

### Advised on Sale of Company

Advised Safe Haven Defense, a leading provider of security window film solutions, on its sale to Dominus Capital.

### Undisclosed



### **Undisclosed**

Financial Institution
SAUDI ARABIA

**Debt Restructuring** 

### Arkad Engineering & Construction

Construction company SAUDI ARABIA

Advised on Restructuring of Financial Obligations

Advised Arkad Engineering & Construction on debt restructuring.

### Undisclosed



### **Undisclosed**

Financial institution
SAUDI ARABIA

**Debt Restructuring** 

# Azmeel Contracting Company

Diversified construction company
SAUDI ARABIA

Advised on Restructuring of Financial Obligations

Advised Azmeel Contracting Company on debt restructuring.





### **Viataurus**

PE-backed, marketleading provider of building security technology in northern Germany GERMANY

Acquired 100% of Business Operations

### **Behrendt**

Leading expert for modern electrical, communication and security technology in large-scale projects GERMANY

Advised on Sale of Company

Advised the shareholder of Behrendt, a leading installation service provider on its sale to Viataurus.





### Willscot Mobile Mini

Provides work space and portable storage solutions in the United States, Canada, and Mexico

UNITED STATES

Acquired 100% of Business Operations

#### 616GC

Provides custom-tailored temporary and semipermanent structures to discerning clients worldwide

**UNITED STATES** 

Advised on Sale of Company

Advised 616GC, a leading provider of temporary and semi-permanent structures, on its sale to Willscot Mobile Mini (NASDAQ: WSC).





### **Groupe Dufour**

Group of lifting, transportation, construction and engineering services providers

Acquired 100% of Business Operations

### **Jean Boutique**

Independent provider of industrial maintenance, plant assembly and heavy lifting services BELGIUM

Advised on Sale of Company

Advised the shareholders of Jean Boutique on the sale of the company to Groupe Dufour.





### **Dura Vermeer**

Family owned construction company NETHERLANDS

Acquired 100% of Business Operations

#### Nexton

Technical service provider
NETHERLANDS

Advised on Sale of Company

Dura Vermeer acquired technical service provider Nexton to strengthen its Technology Division.







### Pape-Dawson Engineers

Provider of engineering services in Texas
UNITED STATES

Acquired 100% of Business Operations

### **Polous & Bennett**

Provides civil engineering and GIS services in the Florida area UNITED STATES

Advised on Sale of Company

Advised Poulos & Bennett on its partnership with Pape-Dawson Engineers.













### **Jonckers**

Provider of localization and translation services BELGIUM

Acquired 100% of Business Operations

### **Acclaro**

Strategic localization agency
UNITED STATES

Advised on Sale of Company

Advised Acclaro, a leading provider of translation and localization solutions, on its merger with Jonckers, a Europe-based Al-powered language services provider and portfolio company of Mayfair Equity Partners.

### Undisclosed



### Undisclosed

Private investors BELGIUM

Acquired 100% of Business Operations

### **Hout Peeters**

Pallet-as-a-service operator BELGIUM

# Advised on Sale of Company

Advised on the sale of Hout Peeters, a leading wooden pallet-as-a-service operator, to private investors.

# Total Sanitation Services TRIVEST



### Total Sanitation Services

Portable sanitation service provider, related site services and rentals, backed by Trivest Partners

CANADA

Acquired 100% of Business Operations

### **Pit Stop Portables**

Provider of portable toilet rentals, roll-off bins and septic services CANADA

Advised on Sale of Company

Advised Pit Stop Portables on its sale to Total Sanitation Services.

### InvestorHubViborg



### **Investor Hub Viborg**

Investment company DENMARK

Acquired Investment Interest in Seller's Business

### Lazzaweb

Digital agency focused on Google Marketing DENMARK

Advised on Sale of Company

Advised Lazzaweb, a digital agency focused on Google Marketing, on its investment agreement with Investor Hub Viborg.





### **WISAG Catering**

Provider of business services GERMANY

Acquired 100% of Business Operations

### **Apleona Culinaress**

Provider of business catering services GERMANY

Advised on Sale of Company

Advised Apleona Group on the sale of its corporate catering subsidiary Apleona Culinaress to WISAG Catering.

### ingatlan.com



### ingatlan.com

Market leader of property listings in Hungary HUNGARY

Acquired 100% of Business Operations

### Adevinta Classified Media Hungary

Online classifieds company
HUNGARY

Advised on Purchase of Company

Provided buy-side and financing advisory for ingatlan.com on the acquisition of Adevinta's media portfolio in Hungary.

### AZIMUT LIBERA IMPRESA

### **VALUE**GROUP

### Azimut Libera Impresa

Private equity fund ITALY

Acquired Majority Control of Business Operations

### **Value Group**

ITALY

Leading player active in the management of passengers that experience disruption events

Advised on Sale of Company

Advised travel disruption services specialist Value Group on is sale to PE firm Azimut Libera Impresa.

### **Private Investors**



### **Private Investors**

SPV created by the management team (MBO)

PORTUGAL

Acquired 100% of Business Operations

### ATM (Assistência Total em Manutenção)

Leading operator in the Iberian industrial maintenance sector PORTUGAL

Advised on Sale of Company

Advised a joint-venture owned by José de Mello and TMG on the sale of ATM (Assistência Total em Manutenção) to a group of private investors.



Busines: Services













### **CID Capital**

Private equity fund UNITED STATES

Acquired Majority Control of Business Operations

### Roebuck Wholesale Nursery

Commercial landscaper and plant nursery
UNITED STATES

Advised on Sale of Company

Advised on the sale of Roebuck Wholesale Nursery to CID Capital.



### Gallagher Bassett Services

Claims and risk management solutions provider

**UNITED STATES** 

Acquired Investment Interest in Seller's Business

### Safe T Professionals

Environmental safety and health staffing firm UNITED STATES

### Advised on Sale of Company

Advised Safe T Professionals, a construction-related safety management consulting firm, on its investment from Gallagher Bassett Services.



Private equity firm UNITED STATES

Acquired Majority Control of Business Operations

### Thomas J. Paul

Marketing services provider for healthcare and consumer sectors UNITED STATES

### Advised on Sale of Company

Advised Thomas J. Paul, a leading provider of healthcare and consumer marketing services, on its sale to Renovus Capital Partners

### J J K C I I I C C J

### **TSG Solutions Group**

European leader in technical services for responsible mobility solutions

FRANCE

Acquired 100% of Business Operations

### **Skerritt Electrical**

Electrical services contractor in the commercial, industrial and residential sectors UNITED KINGDOM

# Advised on Purchase of Company

TSG Solutions Group acquired Skerritt Electrical, a leading UK electrical design-and-build contractor in the commercial, industrial and residential construction sectors specializing in electrical installation and maintenance services.





### **Rantum Capital**

Private equity fund GERMANY

Acquired 100% of Business Operations

### Deutsche Elektro Prüfgesellschaft

Security testing and documentation services for electronic devices GERMANY

### Advised on Sale of Company

Advised Deutsche Elektro Prüfgesellschaft, a leading service provider for electrical and nonelectrical workplace safety inspections, on its acquisition by mid-market financier Rantum Capital.





### **SAMONT**

Technical service provider for the installation and service of conveyor and intralogistics technology GERMANY

Acquired 100% of Business Operations

### **HTS Group**

Technical service provider with expertise in electrical installation and maintenance CROATIA

# Advised on Purchase of Company

SAMONT, a leading technical service provider for the installation and service of conveyor and intralogistics technology, acquired the Croatian HTS Group as part of its growth strategy.





### Mago Equity - Igneo

Private equity firm SPAIN

Acquired 100% of Business Operations

### **Emberiza**

Environmental services consultancy SPAIN

# Advised on Purchase of Company

Advised Mago Equity and its investee Igneo on the acquisition of environmental consultancy Emberiza.

### RADIUS MECHANICAL

### National Grid's Energy Management

### Radius Mechanical

Large scale commercial mechanical services throughout the New York metro area

**UNITED STATES** 

Acquired 100% of Business Operations

### National Grid's Energy Management Business

Provides businesses and municipalities with long term contracts for repair and maintenance services

UNITED STATES

# Advised on Sale of Company

Advised National Grid on the divestiture of its Energy Management Business to Radius Mechanical.



32 Business Services











### **404 SHAPE**



# Nyman Associates

### WeNet

One-stop-shop digital services provider for SMEs, and a portfolio company of Innova Capital

Acquired 100% of Business Operations

### **Semeray**

Leading digital marketing agency in Poland POLAND

Advised on Sale of Company

Advised Bauer Media Group on the sale of digital marketing agency Semergy to WeNet.

### **MYTY Group**

Digital agency group SWITZERLAND

Acquired Majority Control of Business Operations

### 404 / Shape

Full-service marketing, communications and tech agency CROATIA

Advised on Sale of Company

MYTY Group, a German-Swiss full-service digital agency group that offers marketing, strategy, creative and technology services, expanded its network further into the European market the acquisition of Croatia's largest full-service marketing, tech and communications agency, 404 and Shape (404 Group).

# Infinitas Learning International

Netherlands-based NPM Capital-backed provider of products and services for education in Europe NETHERI ANDS

Acquired 100% of Business Operations

### Wydawnictwa Szkolne i Pedagogiczne (WSiP)

Poland-based publisher of school textbooks and teaching support materials POLAND

Advised on Sale of Company

Advised school textbook publisher WSiP on its sale to Infinitas Learning.

### **Point Quest**

Behavioral health and special education services

Acquired 100% of Business Operations

### **Nyman Associates**

Premier provider of school-based and early intervention behavioral health and therapeutic services UNITED STATES

Advised on Sale of

Company

Advised Nyman Associates, a health and special education services provider, on its sale to Point Ouest.





### **RLH Equity Partners**

Private equity firm UNITED STATES

Acquired Majority Control of Business Operations

### **Connors Group**

Management consultancy focused on workforce performance and productivity UNITED STATES

### Advised on Sale of Company

Advised Connors Group, a leading industrial engineering and workforce technology solutions consulting firm, on its recapitalization by RLH Equity Partners.

### **TOWERBROOK**



### **TowerBrook Capital Partners**

Private equity investor UNITED KINGDOM

Acquired Majority Control of Business Operations

### **Team Eiffel**

Secondment and professional services provider **NETHERLANDS** 

### **Advised on Acquisition**

TowerBrook acquired Team Eiffel, a leading provider of integrated consulting and project delivery, outsourcing and interim professional services.



### Glowi

Group of companies active in temporary staffing, professional cleaners and household helpers **BELGIUM** 

Acquired 100% of **Business Operations** 

### Mojo Jobs

Staffing agency for both blue- and white-collar iobs **BELGIUM** 

Advised on Purchase of Company

Advised Glowi Jobs on the acquisition of Moio. a staffing selection and recruitment services provider.

# TRIXXO



### Trixxo

Staffing company BELGIUM

Acquired 100% of **Business Operations** 

### **Ergon Jobs**

Specialized staffing company in the facade and modular construction sectors

NETHERI ANDS

Advised on Sale of Company

Ergon Jobs, a highly specialized staffing company, was acquired by Trixxo, a Belgian staffing company.









### **Hands on ICT**

Provider of IT solutions **NETHERLANDS** 

Acquired 100% of **Business Operations** 

### **Prodicom**

Specialized in IT staffing and IT secondment NETHERI ANDS

Advised on Sale of Company

Advised IT staffing specialist Prodicom on its sale to Hands on ICT

### Greenberg Capital

### Young Financials

### **Greenberg Capital**

Owner and investor in secondment agencies primarily specialized in finance professionals **NETHERLANDS** 

Acquired Majority Control of Business Operations

### **Young Professionals**

Secondment agency specialized in finance professionals **NETHERLANDS** 

Advised on Purchase of Company

Advised Greenberg Capital on the acquisition of Young Professional, a secondment agency specialized in finance professionals.

### **ADH Groep**



### **ADH Groep**

Temporary employment agency

**NETHERLANDS** 

Acquired 100% of **Business Operations** 

### **Techers Groep**

Temporary employment agency active in the technical engineering segment **NETHERLANDS** 

Advised on Sale of Company

Advised on the sale of temporary employment agency Techers Groep.

# MAINST



### **Main Street Capital** Corporation (MAIN)

Private debt and private equity firm

UNITED STATES

Acquired Investment Interest in Seller's Business

### **ZRG Partners**

Global talent advisory firm UNITED STATES

Advised on

Recapitalization of Company

Advised ZRG Partners, a leading talent advisory firm and portfolio company of private equity firm RFE Investment Partners, on the closing of a senior credit facility.





### Presto

Fire protection, first aid and safety training SWEDEN

Acquired 100% of Business Operations

### First-8

First aid, fire protection and defibrillators
DENMARK

Advised on Sale of Company

Advised First-8 on sale to Presto. First-8 services and inspects defibrillators and fire and first-aid equipment throughout Denmark.



### **SAFETY**GROUP

### Presto

Fire protection, first aid and safety training SWEDEN

Acquired 100% of Business Operations

### **SafetyGroup**

First aid training, defibrillators, and accessories DENMARK

Advised on Sale of Company

Advised Safetygroup on its sale to Presto, a provider of fire protection, first aid and safety training services.





### **Code Red**

Provider of integrated safety solutions UNITED STATES

Acquired 100% of Business Operations

### HazTek

On-site safety personnel for large-scale capital projects and ongoing maintenance UNITED STATES

Advised on Sale of Company

Advised HazTek, a safety consulting and worksite safety services firm, on its sale to Code Red.





# Vexia Participações e Investimentos

Holding group BRAZIL

Acquired 100% of Business Operations

### Vexia Administradora

Process, technology & GRC solutions
BRAZIL

Advised on Sale of Company

Advised on the sale of Vexia Administradora.





### FITZ (Quaratio Group)

Secondment and BPO services

**NETHERLANDS** 

Acquired 100% of Business Operations

### **AIMS Improve**

AFAS consulting and optimization NETHERLANDS

Advised on Sale of Company

FITZ expanded its AFAS services with the acquisition of AIMS Improve.

### SII Goes On



### SII Goes On

Holding company FRANCE

Raised equity and debt for simplified public tender offer followed by a squeeze-out

### SII

Hybrid engineering & IT services provider FRANCE

**Advised on Transaction** 

Advised holding company SII Goes On regarding the takeover bid of SII.

### K Eagle Investment



### K Eagle Investment

Holding company of Keyrus' shareholders FRANCE

Acquired Majority Control of Business Operations

### **Keyrus Group**

Consultancy firm specialized in the digital transformation of companies FRANCE

Advised on Purchase of Company

Advised holding company, K Eagle Investment, on initiation of a simplified public tender offer for shares of Keyrus Group.

# ALAN ALLMAN ASSOCIATE



### Alan Allman Associates

Ecosystem of consulting firms specialized in digital transformation FRANCE

Acquired Majority Control of Business Operations

### Data eXcellence

Data migration service provider
NETHERI ANDS

Advised on Sale of Company

Advised leading data migration provider Data eXcellence on its sale to Alan Allman Associates.













#### IG&H

Digital transformation and consulting firm NETHERLANDS

Acquired 100% of Business Operations

#### Molenaar & Lok Consultancy

Digital transformation and customer excellence consultancy NETHERLANDS

## Advised on Sale of Company

Advised digital transformation and customer excellence consultant Molenaar & Lok Consultancy on its sale to IG&H.

#### **ScaleUp Capital**

Private equity firm
UNITED KINGDOM

Acquired Majority Control of Business Operations

#### GoReport

Provides software solutions for surveys and inspections in the built environment

Advised on Sale of Company

Advised the shareholders and management of GoReport, a market leader in providing software solutions for surveys and inspections in the built environment, on receiving a significant investment from ScaleUp Capital.

#### Waterfall Asset Management

Investment advisor UNITED STATES

Acquired Investment Interest in Seller's Business

## OnPoint Warranty Solutions

Provider of warranty support and related services intended to offer warranty service of products

Advised on Recapitalization of Company

Advised OnPoint Warranty Solutions, a rapidly growing insurtech, mobile solutions, and warranty services company, on its equity capital raise with Waterfall Asset Management.













Consumer electronics retailer

0...\_\_

Merged with

### Empresas La Polar

Department store retailer CHILE

Advised on Merger

Advised AD Retail on its successful merger with Empresas La Polar; two prominent forces in the Chilean retail market.





# **Groupement les Mousquetaires**Food retailer

FRANCE

Acquired Selected Assets of Seller's Business Operations

#### **Casino Group**

Portfolio of 119 Casino stores
FRANCE

Advised on Purchase of Company

Advised Groupement les Mousquetaries on the acquisition of a portfolio of 119 stores from Casino Group.





#### **Olympic Group**

Operates supermarkets, discount stores, hyperstores and home centers

JAPAN

#### Acquired 100% of Business Operations

#### Miuraya

Supermarket operator in Tokyo
JAPAN

Advised on Purchase of Company

Japanese listed Olympic Group acquired all the shares of supermarket operator Miuraya from Marunouchi Capital.

#### DANSK>>> GENERATIONSSKIFTE



### Dansk

### Generationsskifte

Private equity fund DENMARK

Acquired Majority Control of Business Operations

#### **Ismageriet**

Renowned ice cream company and branded chain

DENMARK

Advised on Sale of Company

Advised on the sale of ice cream company Ismageriet to PE fund Dansk Generationsskifte.





### **Zensho Holdings**

Food service operator JAPAN

Acquired 100% of Business Operations

#### Sushi Circle Gastronomie

Operator of Sushi Kiosks in food retail GERMANY

Advised on Sale of Company

Sushi Circle Gastronomie, a leading operator of sushi kiosks in the German food retail sector, was acquired by Zensho Holdings, marking Zensho's entry into the German market. Zensho Holdings is not only the largest food service provider in Japan, but also one of the top 10 food service providers worldwide.

#### Undisclosed



#### Undisclosed

Designs, manufactures and markets hand-finished and contemporary jewelry DENMARK

Acquired Assets (Designs)

### **Undisclosed Seller**

Designs, manufactures and markets jewelry JAPAN

Advised on Purchase of Company

Advised an undisclosed Danish jewellery company on the acquisition of design assets from a private Japanese jewellery manufacturer.





#### Oil-Dri Corporation of America

Develops, manufactures, and markets sorbent products

UNITED STATES

Acquired 100% of Business Operations

#### **Ultra Pet**

Leading supplier of private label and branded alternative cat litter products

UNITED STATES

Advised on Sale of Company

Advised Ultra Pet, a leading supplier of silica gel-based crystal cat litter, on its sale to Oil-Dri Corporation of America (NYSE:ODC).





#### **L** Catterton

Private equity firm

Launched Voluntary Tender Offer

#### Tod's

Group operating in the luxury sector focusing on footwear

ITALY

Provided Fairness Opinion

Advised Tod's Board of Directors on the tender offer proposed by L Catterton.





sassa

#### **HVEG Fashion Group**

Group of internationally operating fashion companies

**NETHERLANDS** 

Acquired Majority Control of Business Operations

#### Sassa Mode

Specialist in developing, sourcing, and selling women's underwear and lingerie GERMANY

Other

Advised HVEG Fashion Group on the acquisition of Sassa Mode.

#### Undisclosed



#### **Undisclosed**

Private lender POLAND

Provided Term Loan Facility

#### **CCC Group**

Omnichannel fashion distributor

Advised on Placement of Debt

Advised footwear and fashion distributor CCC Group on placement of debt.

#### W WHITE BRIDGE INVESTMENTS B



## White Bridge Investments

Private equity firm

Acquired 100% of Business Operations

#### **Tikedo Group**

Producer of self-adhesive labels

Advised on Purchase of Company

Advised White Bridge Investments on the acquisition of self-adhesive label company Tikedo Group.

# AREZZO &CO

## PARIS TEXAS

#### Arezzo Industria e Comercio

Brazil-based footwear and accessories conglomerate BRAZIL

Acquired Majority Control of Business Operations

#### **Paris Texas**

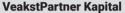
Luxury footwear brand ITALY

Advised on Sale of Company

Arezzo Industria e Comercio, a listed Brazilbased footwear and accessories conglomerate, acquired a stake in Paris Texas, a luxury brand of footwear made in Italy.







Private equity fund
DENMARK

Acquired Majority Control of Business Operations

#### **byACRE**

Design and sale of modern rollators and functional aids for seniors

**DENMARK** 

Advised on Sale of Company

Advised by ACRE, a designer of innovative and stylish rollators for seniors, on it sale to Veakst Partner Kapital.





#### **MV Line Group**

Manufacturer of indoor and outdoor insect and sun protection systems ITALY

Acquired 100% of Business Operations

### Heinrich Büscher GmbH Sonnenschutzsysteme

Manufacturer of interior sun and insect protection products
GERMANY

Advised on Sale of Company

Advised Dr Zwissler Holding on the sale of Heinrich Büscher GmbH Sonnenschutzsysteme, a leading manufacturer of interior sun and insect protection products, to the Italian company MV Line Group.

### PENINSULA CAPITAL



#### **Peninsula Capital**

Private equity fund

Acquired Investment Interest in Seller's Business

#### Veralab

Skin care and make-up brand ITALY

Advised on Purchase of Company

Advised PE firm Peninsula Capital on acquisition of stake in cosmetic company Veralab.





#### **Azzurra Capital**

Private equity fund

Acquired Investment Interest in Seller's Business

### **Gruppo Desa**

Italian leader in the sector of home care and personal care

Advised on Purchase of Stake

Azzurra Capital acquired a minority stake in Gruppo Desa, Italian leader in the sector of home care and personal care.









Manufacturer of teapots and cutlery

**NETHERLANDS** 

Acquired 100% of Business Operations

#### **Bredemeijer**

Manufacturer of teapots and cutlery
NETHERLANDS

#### Advised on Sale of Company

Bredemeijer was acquired by Amefa, a leading player in the field of cutlery and kitchen and table accessories.





#### **Impulsora Euro**

Importer, manufacturer and distributor of toys, novelties, and party products

**MEXICO** 

Acquired 100% of Business Operations

#### Granmark

Manufacturer and distributor of party products
MEXICO

#### Advised on Sale of Company

Advised Party City on its sale of Granmark to Impulsora Euro.





#### Mitsubishi Pencil

Manufacturer of highquality pencils, pens, and other writing instruments JAPAN

Acquired 100% of Business Operations

#### C. Josef Lamy

Manufacturer of highquality designer writing instruments GERMANY

#### **Advised on Transaction**

C. Josef Lamy, a manufacturer of highquality designer writing instruments, was acquired by the Mitsubishi Pencil Company, the Japanese company established in 1887 behind the well-known Uni brand. LAMY found the right partner for further development in the digital writing area and expansion of international sales activities with Mitsubishi Pencil. At the same time. LAMY branded products complement the Mitsubishi Pencil product range in the premium segment.





#### **Alto Partners**

Private equity firm ITALY

Acquired Majority Control of Business Operations

#### **EF Group**

General contractor for the design and construction of exhibition stands ITALY

#### **Advised on Sale**

Advised EF Group, leader in the design and construction of three-dimensional spaces in the exhibition and highend contract sector, and its shareholders on the sale of a majority stake to Alto Partners.





#### **TBAuctions**

Online auction platform NETHERLANDS

Acquired 100% of Business Operations

#### **Auktionshuset**

Full-service online auction platform with a focus on bankruptcy auctions and large project auctions DENMARK

Advised on Sale of Company

Advised on the sale of online auction specialist Auktionhuset to TBAuctions.





#### **Groupe PPK**

Organizes driving and piloting courses FRANCE

Acquired Selected Assets of Seller's Business Operations

## Circuits Automobiles LFG

Motor sports racing circuit FRANCE

Advised on Sale of Company

Advised SEMIIC Promotion on the sale of Circuits
Automobiles LFG, the largest car racing circuit in the Île de France region, and its ancillary buildings to Groupe PPK, a leading provider of driving and racing experiences in France and Belgium (trading under "Sprint Racing"). Built in 2008, Circuits Automobiles LFG was designed by famous Austrian architect

#### **Bank Pool**



#### **Bank Pool**

Multiple banks FRANCE

**Provided Syndicated Loan** 

#### Valotel

Family-run hotel group FRANCE

Advised on Loan

Advised hospitality group Valotel in securing a syndicated loan from a bank consortium coordinated by Crédit Agricole Sud Rhône Alpes.



### Fondo Italiano d'Investimento / Eulero Capital

Institutional investors

Acquired Investment Interest in Seller's Business

### **HNH Hospitality**

Independent hotel operator in the 4- and 5-star segment ITALY

Advised on Sale of Company

Advised Siparex (HNH Hospitality) on its sale to Fondo Italiano d'Investimento and Eulero Capital.







#### **Black Sea Fund**

Private equity fund ROMANIA

Acquired Majority Control of Business Operations

#### **Gymboland**

Local market leader in indoor playgrounds for children ROMANIA

Advised on Sale of Company

Advised Gymboland on the sale of a majority stake to Black Sea Fund.



#### Giriraj Entreprises

#### Imagicaa Entertainment

Theme and water park operator INDIA

Acquired Selected Assets of Seller's Business Operations

#### **Giriraj Entreprises**

Theme and water park operator INDIA

Advised on Purchase of Company

Advised Imagicaa on the acquisition of theme park assets from Giriraj Enterprises.





#### **Malpani Parks**

Entertainment and amusement parks INDIA

Acquired Selected Assets of Seller's Business Operations

#### Rajgreen

Developing integrated amusement park, retail mall and hotel in public private participation project INDIA

Advised on Sale of Company

Malpani Parks, a diversified business group focused on entertainment and amusement parks, acquired a majority stake in Rajgreen, a developer of an amusement park, retail mall and hotel complex.

#### FLCP & Associés



#### **FLCP & Associés**

Investment fund FRANCE

Acquired Investment Interest in Seller's Business

#### PulluP Entertainment

Video game publishing and distribution company FRANCE

Advised on Recapitalization of Company

Advised on the capital increase by PulluP Entertainment.

























### **Threelands Energy**

Energy companies developer
UNITED KINGDOM

Acquired Majority Control of Business Operations

#### **Energuate**

Energy distribution company
GUATEMALA

Advised on Purchase of Company

Advised Threelands Energy on the successful acquisition of Energuate, an electricity distribution asset in Guatemala, previously owned by Inkia Energy, I Squared Capital's power platform in Latin America.

#### **MOL Group**

Integrated oil and gas company
HUNGARY

Acquired 100% of Business Operations

#### **Szarvas**

Biogas plant HUNGARY

Advised on Sale of Company

Advised BayWa on the sale of the Szarvas biogas plant to MOL Group. The Szarvas biogas plant is Hungary's largest facility of its kind, producing over 12.5 million cubic meters of biogas annually.

#### **AEA Investors**

Private equity firm UNITED STATES

Acquired 100% of Business Operations

#### **Taronis Fuels**

Renewable fuel and power generation company UNITED STATES

Advised on Sale of Company

Completed the sale of the assets of Taronis Fuels, a leading, publicly traded industrial gas manufacturer and distributor, to Meritus Gas Partners, a portfolio company of AEA Investors.

#### **City Green Light**

Public lighting, energy efficiency and smart city services

ITALY

Acquired 100% of Business Operations

#### **Termotecnica Sebina**

Engineering, construction and maintenance of electrical plants ITALY

Advised on Purchase of Company

Advised City Green Light on the acquisition of Termotecnica Sebina

















#### **City Green Light**

Public lighting, energy efficiency and smart city services

Acquired 100% of Business Operations

#### Public lighting business of Ceie Power

Public lighting business of Ceie Power serving 35 municipalities managing 60,000 lighting points

## Advised on Purchase of Company

Advised public lighting specialist City Green Light on the acquisition of the Ceie Power's lighting business

#### **AEW Energie**

Integrated energy services company SWITZERLAND

Acquired the Remaining Stake

### Wärmeverbund Möhlin (WVM)

District heating systems SWITZERLAND

Acted as financial advisor to AEW and WVM.

The municipality of Möhlin sold its 50% stake in Wärmeverbund Möhlin (WVM) to the other shareholder, AEW Energie (AEW).

## Black and Veatch Corporation

Engineering, consulting, and construction company

UNITED STATES

Acquired 100% of Business Operations

### Bird Electric Enterprises

Full-service utility contractor and storm restoration solutions provider UNITED STATES

Advised on Sale of Company

Black & Veatch acquired Bird Electric Enterprises, a specialist in electrical construction services for electric utility clients, particularly in emergency power restoration.

#### Veolia

Utilities company HUNGARY

Acquired 100% of Business Operations

#### **Thermowatt**

Energy company with innovative technology converting waste water to energy HUNGARY

Advised on Sale of Company

Advised the owners of Thermowatt on the sale of the company to Veolia Group companies in Hungary and Poland.

















#### Infranity

Asset management company specializing in sustainable infrastructure investments

FRANCE

Acquired a Minority Stake

#### Initiatives et Energies Locales

Producer of electricity of renewable origin active in Western France since 2004

FRANCE

## Advised on Purchase of Company

Acted as financial advisor to infrastructure fund Infranity on their capital investment in Groupe Initiatives et Energies Locales (IEL). IEL designs, builds, finances, and operates ground-mounted wind and solar farms and is also involved in the turnkey installation of rooftop solar power plants.

#### SachsenEnergie

The largest municipal utility company in eastern Germany
GERMANY

Acquired Selected Assets of Seller's Business Operations

#### PV (solar) parks

Three PV parks with a total capacity of 23 MWp POLAND

Advised on Purchase of Company

Advised SachsenEnergie on the acquisition of three solar parks in Poland.

## Castleton Commodities

Global energy commodities merchant and infrastructure asset investor

LUXEMBOURG

## Acquired Majority Control of Business Operations

#### S4 Energy

Development of renewable energy storage systems and technology NETHERLANDS

Advised on Sale of Company

Castleton Commodities acquired a majority stake in S4 Energy, a company that develops, owns and operates large-scale energy storage systems.

#### MET Green Assets Holding

European energy company with activities in natural gas and power SWITZERLAND

Acquired a 25% Stake in

#### **SwissWinds**

Provider of renewable energy and leader in wind farm development in Switzerland SWITZERLAND

Advised on Sale of Company

Advised renewable energy specialist SwissWinds on sale of minority stake in the company to MET Green Assets Holding.





### **Qualus Power Services**

Provider of electric power engineering and field services

**UNITED STATES** 

Acquired 100% of Business Operations

### GridBright

Technology company specializing in secure and sustainable grid integration

UNITED STATES

Advised on Sale of Company

Advised GridBright, an energy grid modernization solutions company, on its sale to Qualus Power Services.







**56** Financia Services







## WORLDLINE AWA







## Banco Desio

#### **BCC Pay**

Provider of digital payment services ITALY

Acquired 100% of Business Operations

# Cassa di Risparmio di Asti's merchant acquiring business

Merchant acquiring business, serving 9,000 merchants for a total of approximately 11,000 POS

ITALY

## Advised on Sale of Company

Advised Banca di Asti on a strategic agreement with BCC Pay in the merchant acquiring sector.

#### Banco di Desio e della Brianza

Listed commercial bank ITALY

Acquired Selected Assets of Seller's Business Operations

#### 14 bank branches from Banca Popolare di Puglia e Basilicata

14 bank branches in Lazio, Lombardy, Veneto, Marche and Piedmont from BPPB

**ITALY** 

Advised on Purchase of Company

Advised Banco Desio on the acquisition of 14 bank branches from Banca Popolare di Puglia e Basilicata.

### **CDP Equity**

Private equity fund

Acquired Investment Interest in Seller's Business

#### **Euronext**

Pan-European stock exchange and market infrastructure NETHERI ANDS

Advised on Acquisition of Minority Stake

Advised CDP Equity on the acquisition of a minority stake in Euronext.

#### Worldline Merchant Services Italia

Subsidiary of Worldline, an international provider of payment services ITALY

**Acquired Operations** 

## **Business Unit of Banco Desio**

Banco Desio Group's merchant acquiring business

ITALY

Advised on Sale of Company

Advised on the sale of Banco Desio's merchant acquiring business to Worldline Merchant Services Italia.







#### **Nexi Group**

Leading provider of digital payment services ITALY

Acquired Selected Assets of Seller's Business **Operations** 

Merchant acquring business of Cassa di Risparmio di Bolzano (Sparkasse) and Banca di Cividale (Civibank)

Merchant acquiring business

ITALY

Advised on Sale of Company

Assisted Sparkasse and Civibank on the formation of a strategic agreement with Nexi in the merchant acquiring sector.





#### **Dubai Investments**

One of the largest investment companies in the UAE

**UNITED ARAB EMIRATES** 

Acquired Investment Interest in Seller's **Business** 

### **Monument Bank** Limited

Digital bank UNITED KINGDOM

Advised on Sale of Equity Stake

Dubai Investments, a Dubailisted entity, acquired a 9% stake in Monument Bank Limited, a UK-based digital lender





#### Alpha Bank Romania

Romanian commercial bank arm of Alpha Bank **ROMANIA** 

Acquired 100% of **Business Operations** 

#### **Orange Money** Romania

Fintech firm that provides digital banking and payment services ROMANIA

Advised on Sale of Company

Advised on the sale of Orange Money Romania to Alpha Bank Romania.

#### Undisclosed

## Planet42

#### **Undisclosed**

Venture firms which invest in technologybased companies SOUTH AFRICA

**Provided Capital Injection** 

### Planet42

Provides alternative vehicle finance through its Rent-To-Buy model SOUTH AFRICA

Advised on Placement of Debt and Equity

Advised alternative vehicle financing firm Planet 42 on equity raise.







#### Poste Vita / IBL Banca

Life insurance company of Gruppo Poste Italiane / Financial institution

Acquired 100% of Business Operations

#### **Net Insurance**

Insurance company focused on credit insurance products ITALY

Advised on Sale of Company

Poste Vita and IBL Banca acquired Net Insurance through a voluntary tender offer.

## ominvest



#### **Ominvest**

Investment holding company OMAN

Acquired Investment Interest in Seller's Business

## International General Insurance

Nasdaq-listed international specialist commercial insurer and reinsurer JORDAN

Advised Abu Ghazaleh Capital Management on the divestment of its minority shareholding in International General Insurance (IGI)

Advised Abu Ghazaleh Capital Management (AGCM) on the divestment of its minority shareholding in International General Insurance (IGI), a Nasdaqlisted specialty insurance and reinsurance group, to Oman International Development and Investment Company (Ominvest).

## ECH ELON



# ANIMA 🥥



## Echelon Wealth Partners

Independent wealth management and capital markets firm

CANADA

Shareholder Buyout and Merger

#### PI Financial

Leading national investment dealer with over \$7 billion AUA CANADA

Advised on Shareholder Buyout and Merger of Company

Advised PI Financial on a shareholder buyout and merger with Echelon Wealth Partners.

#### **Anima Holding**

Independent asset management operator ITALY

Acquired Majority Control of Business Operations

#### Castello

Promotion and management of alternative investment products focused on Real Estate

Advised on Purchase of Company

Anima Holding acquired an 80% stake in the share capital of Castello, a leading company in the promotion and management of alternative investment products focused on real estate.





FL@W









## **Tree Capital**

Holding company COLOMBIA

Acquired Investment Interest in Seller's **Business** 

### **Grupo Crezcamos** Holding company

COLOMBIA

Advised on Purchase of Company

Acted as exclusive financial advisor to Tree Capital on the purchase of Southern Cross Group's stake in Grupo Crezcamos, maiority owner of the microfinance company Crezcamos.

#### **Undisclosed**

International impact investor

MAURITIUS

Provided Term Loan **Facility** 

#### Flow Global

Microfinance growth partner for small businesses UGANDA

Advised on Financing

Advised microfinance provider Flow Global on debt and equity capital raise.

#### LOLC

Subsidiary of Sri Lanka based LOLC, a leading micro finance lender targeting emerging markets

**MAURITIUS** 

Acquired Majority Control of Business Operations

#### Unguka Bank

Micro finance provider **RWANDA** 

Advised on Sale of Company

Advised Unguka Bank shareholders on the sale of their controlling stake to LOLC Holdinas.

#### Servus Credit Union

Credit union with more than 100 branches in 59 communities in Alberta CANADA

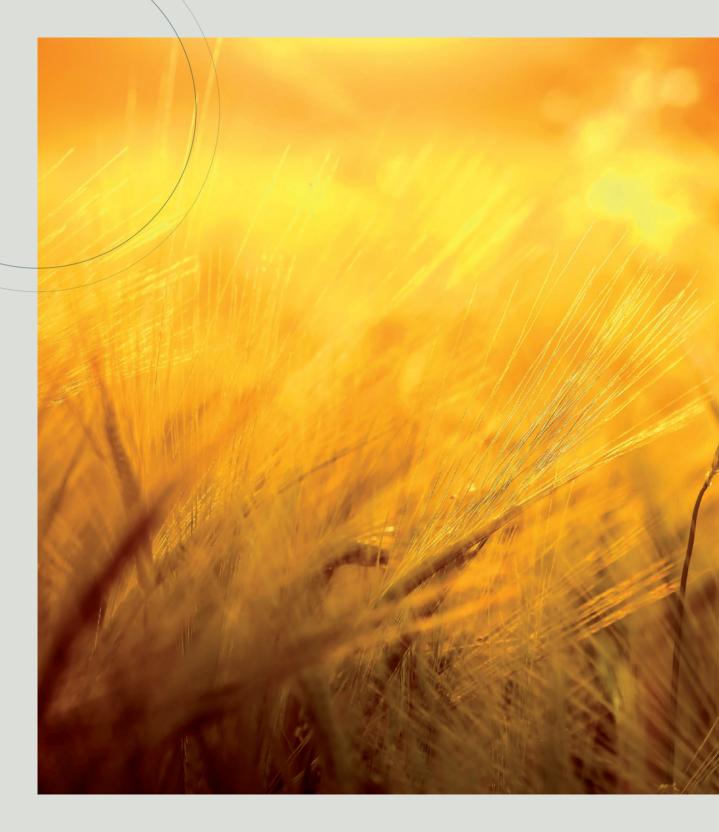
Acquired 100% of Business Operations

### Stride Capital

Equipment leasing and financing provider CANADA

Advised on Sale of Company

Advised on the sale of Stride Capital, a financing and leasing provider for new and used industrial equipment, on its sale to Servus Credit Union.























#### **Agrofert**

Leading integrated agricultural and chemical holding in CEE CZECH REPUBLIC

Acquired a Majority Stake in the Company through Capital Increase

#### **East Grain Group**

Leading integrated agribusiness operating in SEE ROMANIA

Advised on Majority Stake Sale and Capital Increase

Advised East Grain Group on capital increase and majority stake sale to Agrofert.

#### Nextalia

Asset management company ITALY

Acquired Investment Interest in Seller's Business

#### Dalma

Italian leader in the circular economy applied to the production of sustainable feed ingredients

Advised on Purchase of Company

Advised Nextalia on the acquisition of Dalma, an Italian leader in the circular economy applied to the production of sustainable feed ingredients.

#### Saroafrica

Agribusiness and consumer product conglomerate NIGERIA

Acquired Majority Control of Business Operations

#### SIAT

Agro-industrial group specialized in oil palm and rubber plantations BELGIUM

Advised on Sale of Company

Saroafrica acquired a majority stake in SIAT, a Belgian agro-industrial player with oil palm and rubber plantations in Nigeria, Ghana, and Cote d'Ivoire.



#### **Undisclosed**

Private investor PERU

Acquired Majority Control of Business Operations

#### **Amara Foods**

Agroindustrial company producing frozen fruit goods
PERU

Advised on Purchase of Company

Advised a private investor on the acquisition of a majority stake in Amara Foods.

















#### Innovad

Leader in animal nutrition and health

Acquired 100% of Business Operations

#### **Herbonis**

Healthy and natural solutions for animal nutrition
SWITZERI AND

Advised on Sale of Company

Advised shareholders of animal health company Herbonis on sale to Innovad.

#### Al Mada

One of the largest private investment funds operating on the pan-African scene MOROCCO

Acquired 100% of Business Operations

#### **Patisen**

Leading player in the agribusiness sector in Senegal and sub-Saharan Africa SENEGAL

Advised on Purchase of Company

Advised private investment fund Al Mada on the acquisition of Patisen, a leading player in the agribusiness sector in Senegal and sub-Saharan Africa.

#### Vandemoortele

Leading family-owned European food group BELGIUM

Acquired 100% of Business Operations

### **Dolciaria Acquaviva**

Frozen bakery manufacturer ITALY

Advised on Sale of Company

Advised Apheon on the disposal of Dolciaria Acquaviva to Vandemoortele.

#### **Schwarz Group**

Largest European food retailer group GERMANY

Acquired 100% of Business Operations

#### **ARTiBack**

Producer of specialty breads and rolls GERMANY

Advised on Sale of Company

Schwarz Produktion, the umbrella brand of the Schwarz Group's production companies, acquired ARTiBack, an industrial bakery company that produces freshly baked specialty breads and rolls from natural raw materials, among others, for the food retail industry.







#### **Cereal Docks**

Italian industrial group leading in the primary agri-food processing ITALY

Acquired 100% of **Business Operations** 

#### **Molino Favero**

Production of special free-from flours and ingredients ITALY

Advised on Purchase of Company

Advised Cereal Docks on the acquisition of Molino Favero





#### **BakeMark**

Manufacturer and supplier of bakery ingredients, products and services

**UNITED STATES** 

Acquired 100% of **Business Operations** 

### **Valente Yeast** Company

Distributor of high quality bakery ingredients UNITED STATES

Advised on Sale of Company

Advised bakery ingredient specialist Valente Yeast Company on its sale to BakeMark





#### **DMHERMES**

Manufacturer of fruit, protein and rice bars CZECH REPUBLIC

Acquired Majority Control of Business Operations

### **Monkey Brothers**

Manufacturer of natural sports nutrition products CZECH REPUBLIC

Advised on Purchase of Company

Advised DMHFRMFS on the acquisition of sport nutrition company Monkey Brothers.







#### Sofiprotéol / Wallonie **Entreprendre / SFPIM**

Avril Group's sustainable financing branch / Belgian sovereign fund / Walloon public fund FRANCE

Acquired Investment Interest in Seller's **Business** 

#### Cosucra

A pioneer in the production of healthy ingredients sourced from chicory and peas BELGIUM

Advised on Recapitalization of Company

Advised COSUCRA on its capital increase subscribed by Sofiprotéol, Wallonie Entreprendre and SFPIM.





#### **Agreen Capital**

Switzerland-based club deal investors SWITZERLAND

Acquired 100% of Business Operations

#### **Probios**

Italian leader in the distribution of organic food ITALY

#### Advised on Sale of Company

Advised Probios, a leading Italian company active in the distribution of organic vegetarian food, and its shareholders on the sale of a majority stake to Agreen Capital.





#### Balogh Tészta

Producer of dry pasta products HUNGARY

Acquired Selected Assets of Seller's Business Operations

#### **Durillo product line**

Cerbona's pasta product line HUNGARY

**Advised on Sale** 

Advised Cerbona on the sale of its pasta production division (Durillo) to Balogh Tészta.





#### **Wise Equity**

Independent fund manager ITALY

Acquired 100% of Business Operations

## C.R.M. (Casa della Piada)

Production of ambient and chilled piadine and tigelle

Advised on Sale of Company

Advised Aksia on the disposal of Casa della Piada, the Italian leader in the production of piadine flatbread, to Wise Equity.





#### Salumificio Fratelli Beretta

Global leader in the production of traditional Italian charcuterie products

Acquired 100% of Business Operations

#### **Bedogni Egidio**

Production and commercialization of high-quality PDO Parma ham

Advised on Purchase of Company

Advised Salumificio Fratelli Beretta on the acquisition of Italian artisinal foods company Bedogni Egidio.







IIII fresystem









#### Salumificio Fratelli Beretta

Global leader in the production of traditional Italian charcuterie products

Completed an Equity Reorganization of

### **Bresaole Del Zoppo**

Italian leader in production of bresaola ITALY

Advised on Recapitalization of Company

Assisted Salumificio Fratelli Beretta, a longstanding Italian company and a global leader in the production of traditional Italian charcuterie products for over 200 years, on the equity reorganization of Bresaole Del Zoppo.

#### **Ferrero**

Global leader in sweetpackaged foods LUXEMBOURG

Acquired 100% of Business Operations

#### **Fresystem**

Leading company active in frozen bakery goods and in the "Italian breakfast" segment ITALY

Advised on Sale of Company

The Ferrero Group acquired Fresystem, an Italian market leader in the frozen bakery and "Italian breakfast" segments.

#### Seviroli Foods

Producer of Italian pastas, sauces and desserts

**UNITED STATES** 

Acquired 100% of Business Operations

#### Mama Rosie's

Family-owned frozen pasta manufacturer UNITED STATES

Advised on Sale of Company

Advised Mama Rosie's, a second-generation family-owned frozen pasta manufacturer, on its acquisition by Seviroli Foods, a leading manufacturer of frozen foods

#### **UBM**

Agricultural product trader and feed producer HUNGARY

Acquired Investment Interest in Seller's Business

### **Mangal Ilona**

Animal husbandry HUNGARY

Advised on Purchase of Company

UBM acquired a minority stake in Mangal Ilona, a pig fattening integration company with an annual output of 150,000 pigs.

#### Undisclosed



#### **Undisclosed**

Private investor UNITED STATES

Acquired 100% of Business Operations

#### **Biyinzka Poultry**

Dressed chicken, animal feed and broiler supplier LIGANDA

Advised on Sale of Company

Advised PE firm 8 Miles on the sale of Ugandan poultry company Biyinzika to an undisclosed investor.





#### Orkla Foods Cesko a Slovensko

Leading supplier of branded consumer goods as the CEE subsidiary of Norway-based Orkla Foods

CZECH REPUBLIC

Acquired 100% of Business Operations

#### Khell Food

Pre-packaged sandwich provider HUNGARY

Advised on Sale of Company

Advised on the sale of Khell-Food to Orkla Foods.

## Alliance



#### **Groupe Alliance**

Group of SMEs active in the agri-food industry FRANCE

Acquired Majority Control of Business Operations

### **Detry Food Group**

Producer of a wide variety of deli meats BELGIUM

Advised on Sale of Company

Advised the shareholders of Detry Food Group on its sale to Groupe Alliance.

## Frontenac



#### **Frontenac Company**

Private equity firm UNITED STATES

Acquired 100% of Business Operations

#### **City Line Distributors**

Operates as an independent full service food distributor UNITED STATES

Advised on Sale of Company

Advised City Line
Distributors, a family-owned
specialty food distributor,
on its recapitalization by
Chicago-based private
equity firm Frontenac
Company.







## Triveni Engineering and Industries

Sugar manufacturing from sugarcane INDIA

Acquired Investment Interest in Seller's Business

#### Sir Shadilal Entreprises

Sugar manufacturing from sugarcane INDIA

## Advised on Sale of Company

Triveni Engineering and Industries, one of the largest integrated sugar producers in India and a diversified engineering services provider, acquired an additional stake in sugar producing company Sir Shadilal Enterprises.





#### Ingenios Santos

Sugar mill conglomerate MEXICO

Acquired 100% of Business Operations

### Ingenio Presidente Benito Juárez

Sugar mill MEXICO

## Advised on Sale of Company

Advised major Colombian sugar producer INCAUCA on the sale of Ingenio Presidente Benito Juárez, a sugar mill operation in Mexico, to Ingenios Santos.



## nude

### Ace Beverage Group

Better-for-you alcoholic beverage company CANADA

Acquired 100% of Business Operations

### MXM Beverages (dba Nude Beverages)

Canada's first ready-todrink 5% sugar-free vodka soda CANADA

## Advised on Sale of Company

Ace Beverage Group acquired the Nude readyto-drink brand and certain assets of MXM Beverages.





#### Clessidra

Private equity firm

Acquired Majority Control of Business Operations

#### **Everton**

Specialist in private label teas and infusions ITALY

Advised on Sale of Company

Advised Cronos Capital Partners on the sale of private label tea company Everton to Clessidra.





#### **ALERE Advisors**

Asset management and consulting firm specializing in food, beverages, and retail DOMINICAN REPUBLIC

#### Acquired a Minority Stake

#### **Grupo QBCo**

Development and manufacturing of private brands in various food categories COLOMBIA

## Advised on Sale of Company

Advised Grupo QBCo in the process of securing Alere Advisors as a strategic partner.

#### Undisclosed



#### **Undisclosed**

Consortium of private investors
UNITED ARAB
EMIRATES

Acquired 100% of Business Operations

#### **Awash Wines**

Leading Ethiopian producer of high-quality wines ETHIOPIA

Advised on Sale of Company

Advised on sale of Ethiopian wine producer Amash Wines to private investors.









#### Undisclosed

### Undisclosed

## 

#### **sequana**medical







#### **Undisclosed**

Private investors BELGIUM

**Provided Equity Financing** 

#### Sequana Medical

Commercial stage medical device company BELGIUM

Advised on the Private Placement of Equity

Advised on Sequana Medical's private placement of new shares and subscription rights.

#### **Undisclosed**

Private investors BELGIUM

**Provided Growth Funding** 

#### **Onward Medical**

Medical technology company creating spinal cord therapies FRANCE

#### Advised on Capital Increase

Advised Onward, a medical technology company creating innovative spinal cord stimulation therapies to restore movement, function, and independence in people with spinal cord injury (SCI) and movement disorders, on capital increase.

#### **Undisclosed**

Institutional and retail investors

FRANCE

**Provided Capital Injection** 

#### Carmat

Designer and developer of the world's most advanced total artificial heart

**FRANCE** 

Advised on Capital Increase

Advised Carmat on capital increase.

#### **Trane Technologies**

Manufacturing company focused on HVAC and transport climate control solutions

**IRELAND** 

Acquired 100% of Business Operations

#### **Helmer Scientific**

Specialized medical and laboratory equipment UNITED STATES

Advised on Sale of Company

Trane Technologies acquired Helmer Scientific, an established, entrepreneurial, growth company that designs, integrates, manufactures, markets, and distributes specialized medical and laboratory equipment to clinical and life sciences customers in over 125 countries.







Pharmaceutical wholesaler

Acquired 100% of Business Operations

## Patella Gyógyászati Segédeszköz

Medical supply and equipment wholesaler HUNGARY

Advised on Purchase of Company

Advised Bellis Egészségtár on the acquisition of medical device wholesaler Patella Gyógyászati Segédeszköz.





## **Krofta Engineering**

Manufacturer of plastic products INDIA

Acquired 100% of Business Operations

## **Banga Industries**

Contract manufacturer of consumer medical devices for leading Indian and global brands INDIA

Advised on Sale of Company

Advised on the sale of consumer medical device manufacturer Banga Industries to Krofta Engineering.





## **Sun Capital Partners**

Private equity firm
UNITED KINGDOM

Acquired 100% of Business Operations

## Dental Promotion & Innovation

Distributor of dental consumables and equipment BELGIUM

Advised on Sale of Company

Advised Dental Promotion & Innovation on its sale to Sun Capital Partners.

### Undisclosed



#### **Undisclosed**

Private investors HUNGARY

Acquired Investment Interest in Seller's Business

## **Goodwill Pharma**

Pharma production HUNGARY

Advised on Recapitalization of Company

Goodwill Pharma completed a private placement and the stock exchange registration of new shares.













**CF Pharma** 

#### **Caprihans**

Pharmaceutical packaging manufacturer INDIA

**Acquired Selected Assets** of Seller's Business **Operations** 

#### **Bilcare**

Pharmaceutical packaging and research company **INDIA** 

Advised on Sale of Assets

Advised Bilcare on the sale of its pharmaceutical packaging division to Caprihans.



## Valstar

#### Sun Pharma

4th largest specialty generic pharmaceutical company in the world INDIA

Acquired 100% of **Business Operations** 

#### Valstar

Holding company for an African specialty generic pharmaceutical company LUXEMBOURG

Advised on Sale of Company

Advised Valstar Investment on the sale of the entire stake in Valstar and Kemipharm to Sun Pharma.

#### **Mediterrania Capital Partners**

Private equity fund MOROCCO

**Provided Capital Expansion Funding** 

#### Laprophan

Pharmaceutical company MOROCCO

**Advised on Capital** Increase

Advised Laprophan on a capital increase subscription by Mediterrania Capital Partners.

### **Vistin Pharma**

Pharmaceutical production NORWAY

Acquired Investment Interest in Seller's Business

### **CF Pharma**

API production HUNGARY

Advised on Sale of Company

Advised the owners of Szollos Investment on the sale of their shares in CF Pharma to Vistin Pharma.



Mind-Move

## Undisclosed

**EXPANSCIENCE®** 

LABORATOIRES

## \* Five Arrows



## Q O V E T I A



#### Carelink

Provider of welfare services
DENMARK

Acquired 100% of Business Operations

#### Mind-Move

Operates homes offering specialized care and support for children and young people in need DENMARK

Advised on Sale of Company

Advised on the sale of Mind-Move to Carelink.

### **Undisclosed**

Bank pool FRANCE

**Provided Syndicated Loan** 

### Laboratoires Expanscience

Pharmaceutical laboratory FRANCE

Advised on Placement of Debt

Advised Laboratoires Expanscience, a pharmaceutical laboratory specializing in dermocosmetics, rheumatology, dermatology and the marketing of active cosmetic ingredients, on placement of debt.

#### **Five Arrows DP**

Private debt investment fund FRANCE

## **Provided Financing**

## Qovetia

Group of 70 veterinary clinics FRANCE

Advised on Placement of Debt

Advised veterinary clinic group Qovetia on financing transaction.

#### Indutrade

Industrial conglomerate SWEDEN

Acquired 100% of Business Operations

#### Labema

Life science and biotechnology expert organization FINLAND

Advised on Sale of Company

Advised on the sale of Labema to Indutrade.







## Stiftung Diakonat Bethesda

Operator of elderly care homes
SWITZERLAND

Acquired 100% of Business Operations

## **Wenger Betriebs**

Operator of elderly care homes
SWITZERLAND

Advised on Sale of Company

Advised the owners of retirement home operator Wenger Betriebs on its sale to Diakonat Bethesda Foundation.





### **Sygnature Discovery**

Integrated drug discovery Contract Research Organization

Acquired 100% of Business Operations

#### **NuChem Sciences**

Drug discovery and chemical development Contract Research Organization CANADA

## Advised on Sale of Company

Advised NuChem Sciences, a leading Canadian integrated Contract Research Organization, on its sale to UK-based Sygnature Discovery.





#### **Vitalhub**

Publicly traded Canadian healthcare IT provider with operations worldwide CANADA

Acquired 100% of Business Operations

#### MedCurrent

Canadian healthcare IT provider of CDS (Clinical Decision Support ) solutions primarily in the UK CANADA

Advised on Sale of Company

A joint team of partners from IMAP in Canada and Netherlands advised Medcurrent on its sale to Vitalhub





### H.I.G. Capital

Private equity and alternative assets investment firm UNITED KINGDOM

Acquired 100% of Business Operations

## **Polygon**

Integrated healthcare technology management systems ITALY

Advised on Sale of Company

Advised Polygon shareholders on the sale of the company to H.I.G Capital.







Private equity firm NETHERLANDS

Acquired Majority Control of Business Operations

#### **Bonusan**

Healthcare company with over 120 years of experience in food supplements NETHERLANDS

### Advised on Sale of Company

Bonusan, a healthcare company with over 120 years of experience in food supplements, entered a strategic partnership with bd-capital.





#### Lifenet Healthcare

Network of healthcare services providers ITALY

Acquired Investment Interest in Seller's Business

## **CAB Polidiagnostico**

Healthcare group providing laboratory medicine, specialist visits and instrumental tests ITALY

## Advised on Sale of Company

Advised on the sale of a stake in diversified healthcare services provider CAB Polidiagnostico to Lifenet Healthcare.





#### **Normec Group**

Group of testing, inspection and certification companies NETHERLANDS

Acquired 100% of Business Operations

## Synergy Health Utrecht

Pharmaceutical analytical testing business focused on batch release testing NETHERLANDS

#### Advised on Sale of Company

Advised on the sale of pharmaceutical analytical testing provider Synergy Health Utrecht to Normec Group.





## Oncoclinicas do Brasil Serviços Médicos

Healthcare services provider BRAZIL

Acquired Majority Control of Business Operations

### Centro de Excelência Oncológica

Healthcare company focused on providing cancer care services

## Advised on Sale of Company

Advised on the sale of cancer care services provider Centro de Excelência Oncológica to Oncoclinicas do Brasil Serviços Médicos.







Unimed 1



scientific







### Oncoclinicas do Brasil Serviços Médicos

Healthcare services provider
BRAZIL

Acquired Investment Interest in Seller's Business

### Hospital Marcos Moraes

Specialized cancer diagnostic center BRAZIL

## Advised on Sale of Company

Advised on the sale of cancer diagnostic center Hospital Marcos Moraes to Oncoclinicas do Brasil Serviços Médicos.

# Diagnósticos da

Healthcare diagnostics services
BRAZIL

**America** 

Acquired Selected Assets of Seller's Business Operations

## Unimed Rio Empreendimentos Médicos e Hospitalares

Healthcare services BRAZIL

Advised on Sale of Assets

Advised Unimed Rio Empreendimentos Médicos e Hospitalares on sale of assets to Diagnósticos da America.

## Fondazione Salvatore Maugeri

Development and promotion of scientific research related to chronic diseases ITALY

Acquired 100% of Business Operations

## Istituti Clinici Scientifici Maugeri

Italy-based hospital group specialized in the research and treatment of chronic diseases ITALY

Advised on Purchase of Company

Advised Fondazione Salvatore Maugeri on acquisition of remaining stake in Istituti Clinici Scientifici Maugeri.

#### **Sicura**

Security services, machine adaptation, machine protection, consultancy and preventive medicine ITALY

Acquired 100% of Business Operations

## CDS Diagnostica / CDS Formazione / Panathleticon

Healthcare facilities oriented towards prevention, diagnosis and personalized therapy

Advised on Sale of Company

Advised on the sale of CDS Diagnostica, CDS Formazione and Panathleticon to Sicura.







Insurance group

Acquired 100% of Business Operations

### Società e Salute (Centro Medico Santagostino)

Leading network of private outpatient clinics

Advised on Sale of Company

Advised PE fund L-GAM on the sale of Centro Medico Santagostino to UnipolSai.





#### Metacare

Wound care specialist GERMANY

Acquired Business Operations

#### Recucare

Wound care treatment and retail products GERMANY

### Advised on Sale of Company

Advised healthcare provider PHOENIX group on the sale of its subsidiary recucare group to Metacare. Recucare group companies provide a comprehensive range of wound treatment services and wound care products via its e-commerce retail platform.





#### **VD** Holding

Holding company with investments in dental healthcare

**NETHERLANDS** 

Acquired 100% of Business Operations

#### **NoviaCura**

Dental services provider mainly for elderly people NETHERI ANDS

Advised on Purchase of Company

Advised VD Holding on the acquisition of dental services provider NoviaCura.

## **Grupo Scavone**



### **Grupo Scavone**

Leading healthcare firm in Paraguay
PARAGUAY

Acquired Majority Control of Business Operations

#### **Promed**

Leading pre-paid healthcare provider in Paraguay with more than 30 years in the market PARAGUAY

Advised on Sale of Company

Advised prepaid healthcare services provider Promed on sale to Grupo Scavone.





## Frankie

## Unmind

Digital well-being platform

UNITED KINGDOM

Acquired 100% of Business Operations

### **Frankie Health**

B2B mental health platform IRELAND

Advised on Sale of Company

Advised on the sale of employee mental healthcare platform Frankie Health to Unmind.



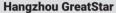












World's second largest manufacturer of tools and storage products CHINA

Acquired 100% of Business Operations

### TESA Precision Measurement Instruments

One of the leading global manufacturers of sub-micron highprecision measurement instruments SWITZERLAND

## Advised on Sale of Company

Advised Hexagon on the sale of its TESA Precision Measurement Instruments business, a Swiss-headquartered leading global specialist in manufacturing high precision dimensional measurement instruments, to Hangzhou GreatStar, a leading worldwide tool manufacturer.





## Multicraft Group Industrial holding

CZECH REPUBLIC

Acquired 100% of Business Operations

## **Benvig Heat Transfer**

Manufacturer of industrial cooling equipment CZECH REPUBLIC

Advised on Sale of Company

Advised on the sale of Benvig Heat Transfer, a manufacturer of industrial heat transfer solutions.



## JULIUS GLOBE

### Navigator

Industrial holding HUNGARY

Acquired 100% of Business Operations

#### **Julius Globe**

Machining and turning HUNGARY

Advised on Sale of Company

Advised the owners of maching and turning specialiast Julius Globe on sale of the company to Navigator.

## Undisclosed



#### Undisclosed

Private investors

Acquired Majority Control of Business Operations

#### **Antonio Carraro**

Design, manufacture and marketing of compact tractors

ITALY

Advised on Sale of Company

Private investors acquired a stake in Antonio Carraro, an international leader in the design, manufacture and marketing of compact tractors for specialized agriculture.





#### **Addtech**

Swedish publicly listed technical solutions group SWEDEN

Acquired Majority Control of Business Operations

## C. Gunnarssons Verkstads

Leading supplier in the Nordic market of machines and production lines for lumber handling SWEDEN

## Advised on Sale of Company

Advised C. Gunnarssons Verkstads, a leading supplier of machines and production lines for lumber handling, on its sale to Addtech.





## **PrimoTech Group**

Industrial group SWEDEN

Acquired Majority Control of Business Operations

#### **Beros**

Manufacturer of special tools
SWEDEN

### Advised on Sale of Company

Beros, a manufacturer of cutting and holding tools, was acquired by PrimoTech.

## **LFMcapital**



#### **LFM Capital**

Private equity fund UNITED STATES

Acquired Majority Control of Business Operations

#### **Current Tools**

Manufacturer of industrial tools sold into the electrician end markets

UNITED STATES

### Advised on Sale of Company

Advised Current Tools on its partnership with LFM Capital.

## YUSHIN



## Yushin Precision Equipment

Manufacturer of industrial equipment and systems for factory automation

Acquired 100% of Business Operations

#### **Wemo Automation**

Manufacturer of linear robot system and automation cells SWEDEN

#### Advised on Sale of Company

Advised the owners of Wemo Automation, a leading manufacturer of linear robots and automation cells, on its sale to Japanese Yushin Precision Equipment.







## Regimen Equity Partners

Private equity firm CANADA

Acquired 100% of Business Operations

## Thomas Skinner & Son

Industrial metalworking equipment distributor CANADA

## Advised on Sale of Company

Advised Thomas Skinner & Son on its sale to Regimen Equity Partners. Thomas Skinner is a leading distributor and service provider of industrial metalworking equipment, such as CNC and conventional machine tools, cutting tools, and precision measuring instruments.





#### Vorsprung Partnerschaft

Private equity firm GERMANY

Acquired Majority Control of Business Operations

## Hermann Maschinenbautechnologie

Manufacturing and installation of large-scale hydraulic steelwork structures GERMANY

### Advised on Sale of Company

Advised Hermann Maschinenbautechnologie, Germany's leading manufacturer of hydraulic steel work structures, on its acquisition by Vorsprung Partnerschaft.





#### PVI

Industrial group SWEDEN

Acquired 100% of Business Operations

#### Laserkraft

Manufacturing of metal products for several OEMs SWEDEN

OVVLDLIV

## Advised on Sale of Company

Advised Laserkraft, a leading sheet metal processing company, on its sale to industrial group PVI.





#### O'Donnell Metal Deck

Distributor of metal decking and steel bar joist for the commercial construction industry UNITED STATES

Acquired 100% of Business Operations

## Tombari Structural Products

Distributor of steel trusses, joists, and roof decking for industrial and commercial construction

Advised on Sale of Company

Advised Tombari Structural Products on its sale to O'Donnell Metal Deck.



## Vipoll

#### Slovypak

Slovenian SPV of Belgium-based family office fund Vybros Capital Partners SLOVENIA

Acquired 100% of Business Operations

#### Vipoll

Provider of customized hygienic filling solutions for the food and beverage industry SLOVENIA

Advised on Sale of Company

Advised on sale of customized filling solutions provider Vipoll to Vybros Capital Partners.





### **New Water Capital**

Private equity firm UNITED STATES

Acquired 100% of Business Operations

## **Norwood Paper**

Non-box related packaging UNITED STATES

### Advised on Sale of Company

Advised packaging specialist Norwood Paper on its sale to New Water Capital.

#### hoffmaster group, Inc.º



#### **Hoffmaster Group**

Manufacturer of premium foodservice disposables serving restaurants, hotels and healthcare UNITED STATES

Acquired 100% of Business Operations

### Paterson Pacific Parchment Company

Distributor and converter of printed and plain napkins, placemats and coasters

Advised on Sale of

#### Advised on Sale of Company

Advised Paterson Pacific Parchment Company, a leading converter of paperbased foodservice products, on its sale to Hoffmaster Group.

## INCLINE



## Incline Equity Partners

Private equity firm UNITED STATES

Acquired Majority Control of Business Operations

#### **Aldinger**

Calibration services for test and measurement equipment UNITED STATES

Advised on Sale of Company

Advised Aldinger, a leading provider of calibration services for test and measurement equipment, on its sale to private equity firm Incline Equity Partners.







#### **Huron Capital**

Private equity firm UNITED STATES

Acquired 100% of Business Operations

#### **RK Electric**

Electrical and data systems contractor UNITED STATES

Advised on Sale of Company

Advised RK Electric, a fullservice electrical contractor, on its sale to private equity firm Huron Capital.





## Exchange Income Corporation

Manufacturing and aerospace and aviation services

CANADA

Acquired 100% of Business Operations

#### **Hansen Industries**

Custom precision metal manufacturer CANADA

Advised on Sale of Company

Advised Hansen Industries, a manufacturer of custom precision metal components and assemblies, on its sale to Exchange Income Corporation.

### Undisclosed



#### **Undisclosed**

Investment company GERMANY

Acquired Majority Control of Business Operations

### **Rampf Formen**

Manufacturer of steel molds for the concrete stone industry GERMANY

Advised on Sale of Company

Advised Dutch industrial holding company Nimbus and other shareholders on the sale of Rampf Formen, a global leading manufacturer of steel molds for the concrete stone industry, to a German investment company.

#### MUTARES



#### **Mutares**

Listed industrial holding company
GERMANY

Acquired 100% of Business Operations

#### Efacec

Integrated provider of energy, engineering and mobility products and solutions PORTUGAL

Advised on Purchase of Company

Advised German investor group Mutares on the privatization of flagship Portuguese engineering and industrial group Efacec.





## Neo Asset Management

Provides credit and fixed income solutions

**Provided Debt Facility** 

### **Magnum Ventures**

Diversified group with operations in the paper milling and hotel industries INDIA

Advised on Placement of Debt

Advised Magnum Ventures on placement of debt.





#### **Berardi Bullonerie**

Leading player in the Italian market for the distribution of fasteners

Acquired 100% of Business Operations

#### 3Fast

Distribution of fastening systems, inserts and sealing caps ITALY

Advised on Purchase of Company

Advised Berardi Bullonerie, a portfolio company of H.I.G. Capital, on the acquisition of 3Fast, a distributor of fastening systems, inserts and sealing caps, with a portfolio of more than 3,500 SKUs for more than 1,000 industrial clients.





#### i4hi

Investor in the manufacturing and technical sectors NETHERI ANDS

Acquired Majority Control of Business Operations

#### **Haveman Beheer**

Surface treatment provider
NETHERI ANDS

Advised on Sale of Company

Advised Haveman Beheer, a highly specialized provider of electrolytical and chemical surface treatments, on its partial sale to i4hi.





#### **Torqx Capital Partners**

Private equity firm
NETHERLANDS

Acquired 100% of Business Operations

#### Madern

High-quality custom made rotary converting solutions for cardboard packaging NETHERI ANDS

Advised on Sale of Company

Madern, a global leading company in post-press converting solutions, concluded a transaction with Torqx Capital Partners and its portfolio company, CSi Packaging, creating a strong group in the post-press converting industry.



















#### Sanok Rubber

European leader in the production of rubber products

Acquired 100% of Business Operations

#### **Teknikum**

Finnish manufacturer of specialized industrial hoses, polymer products FINLAND

Advised on Purchase of Company

Advised Sanok Rubber, the European leader in the production of rubber products, on the acquisition of Teknikum Group.

## PrimoTech Group Industrial group

SWEDEN

Acquired Majority Control of Business Operations

### **HighTech Nordic**

Manufacturer of embedded systems and industrial computers SWEDEN

Advised on Sale of Company

Advised HighTech Nordic, a specialist company in industrial computers for demanding environments, on its sale to PrimoTech Group.

#### **OEM International**

Industrial conglomerate SWEDEN

Acquired 100% of Business Operations

## Ingemar Liljenberg

Sells products in various materials to the engineering and electronics industry SWEDEN

Advised on Sale of Company

OEM International acquired Ingemar Liljenberg, provider of customer-unique products such as cast, punched, and processed components.

#### **Crane Company**

Manufacturer of highlyengineered, technologydifferentiated products

Acquired 100% of Business Operations

## **BAUM lined piping**

Manufacturer of corrosion-resistant lined pipes and equipment for the process industry GERMANY

Advised on Sale of Company

Advised Markus Baum, Managing Partner of BAUM lined piping, Europe's leading manufacturer of highly corrosion resistant piping products as part of his external succession planning, to Crane Company (NYSE:CR).





## **The Swift Group**

Intelligence community contractor

**UNITED STATES** 

Acquired Majority Control of Business Operations

## **OPS Consulting**

Develops, engineers, and deploys mission solutions for the security of the U.S.

UNITED STATES

## Advised on Sale of Company

Advised OPS Consulting, a highly specialized provider of sensitive intelligence services to the U.S. national security community, on its sale to The Swift Group, a portfolio company of DC Capital Partners.











### Elecmetal - Grupo Claro

Supplier of integrated solutions for mining and other industries

Acquired Majority Control of Business Operations

## Fundicion Ventanilla (Funvesa)

Provider of wear solutions in iron and steel castings for mining and industrial clients

## Advised on Sale of Company

Advised on the sale of Funvesa, a provider of iron and steel casting solutions for mining and industrial clients to Elecmetal, a Chile based provider of intergrated solutions for the mining industry.





## **Guyot Environnement**

Waste recycling specialist FRANCE

Acquired 100% of Business Operations

#### **Esnaola**

Recovery, processing and sale of all kinds of scrap and reusable materials SPAIN

## Advised on Sale of Company

French international group Guyot Environnement acquired Spain-based Esnaola, a well-known company dedicated to the recovery, processing, and sale of scrap and usable materials.

## TATA CAPITAL



## Tata Capital Financial Services

Financial and investment services provider INDIA

Provided Term Loan and Working Capital Facility

#### Jai Balaji Industries

Manufacturer of iron and steel products

Advised on Placement of Debt

Advised iron and steel products producer Jai Balaji Industries on debt financing.





#### ArcelorMittal Nippon Steel India

Integrated steel manufacturing and sales company INDIA

Acquired 100% of Business Operations

## Indian Steel Corporation

Manufacturing of downstream Steel Flat products

## Advised on Sale of Company

Advised the Indian Steel Corporation on its sale to ArcelorMittal Nippon Steel India.







Leading European producer of casting alloy GERMANY

Acquired 100% of Business Operations

#### **AS Oxidwerke**

Operator of a salt slag recycling plant GERMANY

#### Advised on Sale of Company

Advised Special Situations Venture Partners III (SSVP III), a fund advised by Orlando Management, on the sale of AS Oxidwerke to OETINGER Aluminium. AS Oxidwerke operates a recycling facility for aluminum salt slag for the secondary aluminum industry.





#### **Capstone Copper**

Copper producer with operations throughout the Americas

Acquired 100% of Business Operations

## Compañía Minera Sierra Norte

Holding company of the Sierra Norte copper project CHILF

#### Advised on Sale of Company

A joint team of partners from IMAP in Canada and Chile advised Alxar on the sale of Compañía Minera Sierra Norte (CMSN) to Capstone Copper. CMSN owns the Sierra Norte copper project, an Iron Oxide Copper Gold deposit spanning over 7,000 hectares in Chile's Atacama region.





#### Andean Precious Metals

Precious metals producer focused on top-tier jurisdictions in the Americas CANADA

Acquired 100% of Business Operations

#### **Golden Queen Mining**

Produces both gold and silver from its Soledad Mountain mine in California

Advised on Purchase of Company

Acted as exclusive financial advisor to Andean Precious Metals on the acquisition of Golden Queen Mining.





### **Revival Gold**

Gold exploration and development company CANADA

Acquired 100% of Business Operations

### **Ensign Minerals**

Private company focused on exploring for precious metals

CANADA

Advised on Purchase of Company

Advised Revival Gold on the business combination with Ensign Minerals.



## Ccori Apu



#### Ccori Apu

Ccori Apu's shareholders are the majority shareholders of gold mine operator Poderosa PERU

Provided Project Financing

#### **Ascot Resources**

Publicly listed gold development company CANADA

Advised on the Placement of Equity

A joint team of partners from IMAP in Canada and Peru advised Ascot Resources on the strategic investment by Ccori Apu.





#### **America Tampas**

Plastic packaging manufacturer BRAZIL

Acquired 100% of Business Operations

#### **Plastpack**

Plastic packaging manufacturer BRAZIL

Advised on Sale of Company

Advised plastic packaging manufacturer Plastpack on sale to America Tampas.

## **Private Buyer**



#### **Private Buver**

Investment holding HUNGARY

Acquired 100% of Business Operations

#### **Pandan**

Food packaging HUNGARY

Advised on Sale of Company

Advised packaging manufacturer Pandan on its sale to a private investor.





#### Vidrala

Producer of glass containers for food and beverages SPAIN

Acquired 100% of Business Operations

#### **Vidroporto**

A glass packaging company, intended for alcoholic beverages and food BRAZIL

Advised on Purchase of Company

Advised glass packaging specialist Vidrala on the acquisition of Vidroporto.







Corrugated and solid cardboard packaging manufacturer POLAND

Acquired 100% of Business Operations

### **PremiumDruk**

Solid cardboard packaging manufacturer POLAND

Advised on Purchase of Company

Advised Netbox Group on the acquisition of cardboard packaging specialist PremiumDruk.





#### **Netbox Group**

Corrugated and solid cardboard packaging manufacturer
POLAND

Acquired 100% of Business Operations

#### S-Druk

Polish manufacturer of highly specialized solid board packaging POLAND

Advised on Purchase of Company

Advised Netbox Group on acquisition of premium packaging manufacturer S-Druk.





#### HuvePharma

Fermentation specialist BULGARIA

Acquired Investment Interest in Seller's Business

### **Fermentalg**

Develops and produces active ingredients extracted from microalgae FRANCE

Advised on Recapitalization of Company

Fermentalg successfully completed a capital increase designed to consolidate its position as the European leader in sustainable solutions based on marine microalgae biotechnology.





#### **IN Groupe**

Global specialist in identity and secure digital services

FRANCE

Acquired 100% of Business Operations

## Gleitsmann Security Inks

Leading manufacturer of security inks
GERMANY

Advised on Sale of Company

Hubergroup sold its shares in Gleitsmann Security Inks, a leading global manufacturer of security inks for state print works and commercial high security printers, to French state-owned IN Groupe.



## **FEDRIGONI**



### **Fedrigoni Group**

Leading global player in the manufacturing of specialty papers and selfadhesive labels ITALY

Acquired Majority Control of Business Operations

### **POLI-TAPE Group**

Leading provider of textile graphics, application tapes and sign & digital printing films GERMANY

Advised on Sale of Company

Advised the shareholders of the POLI-TAPE Group, an internationally renowned manufacturer of high-quality graphic materials, on the majority sale to the Italian Fedrigoni Group.





#### Nordic Surface Innovation

Supplier of cleaning products
SWEDEN

Acquired 100% of Business Operations

#### **PLS Produkter**

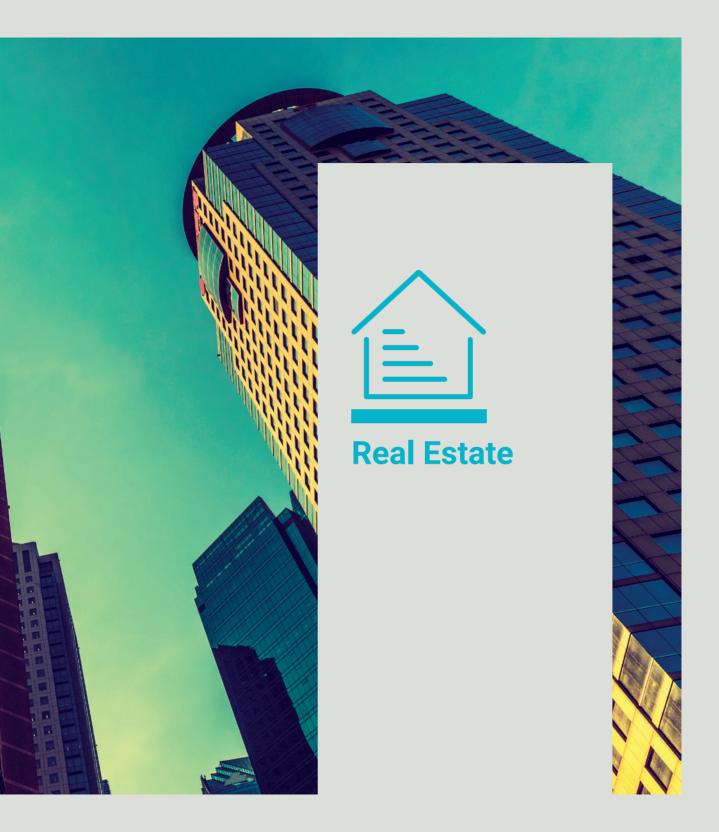
Manufacturer of cleaning chemicals
SWEDEN

Advised on Sale of Company

Nordic Surface Innovation acquired PLS Produkter, a producer of cleaning and hygiene products.















Real estate development, investment, and management company CANADA

Acquired 100% of Business Operations

#### **Cedarglen Homes**

Leading builder of highquality, single-family homes CANADA

## Advised on Purchase of Company

Advised Anthem Properties on the acquisition of Cedarglen Homes, a Calgary-based home builder founded 40 years ago with focus on high-quality, single-family homes, selling 300+homes per year.





#### **DRB Group**

Single-family residential construction, affiliate of Sumitomo Forestry America

**UNITED STATES** 

Acquired 100% of Business Operations

## **Biscayne Homes**

Builder of luxury single family homes UNITED STATES

Advised on Purchase of Company

Advised residential construction builder DRB Group on the acquisition of luxury home builder Biscayne Homes.





#### Sumitomo Forestry America

US affiliate of Sumitomo Forestry, engaged in single and multi-family residential construction UNITED STATES

Acquired Majority Control of Business Operations

#### JPI

Developer and builder of Multi-family residential housing in Texas and California

Advised on Purchase of Company

Advised Sumitomo Forestry America on the acquistion of JPI, a developer and builder of multi-family residential housing in Texas and California.



SOHKEN & HOMES

#### **Morimoto**

Real estate sales business JAPAN

Acquired 100% of Business Operations

#### **Sohken Homes**

Luxury wooden condominium housing manufacturer JAPAN

Advised on Sale of Company

Japanese listed Rizap Group sold all shares of its home building subsidiary Sohken Homes, to real estate company Morimoto.

#### Investors

## Verona Development

#### **Investors**

Club deal investors from Belgium, France, and Luxembourg BELGIUM

**Provided Capital** 

## **Verona Development**

SPV acquiring a site of 3.3 hectares for redevelopment LUXEMBOURG

## Advised on Capital Increase

Advised on capital raise for acquisition and redevelopment of a site of 3.3 hectares in Luxembourg.

### Undisclosed



#### Undisclosed

Private investors BELGIUM

**Provided Equity Financing** 

#### **Atenor**

Real estate developer BELGIUM

## Advised on Equity Capital Increase

Advised real estate developer Atenor on equity capital increase.

## CRÉDIT AGRICOLE



#### Crédit Agricole Immobilier

Global real estate player FRANCE

Acquired 100% of Business Operations

#### Sudeco

Property management company specializing in retail, convenience stores and logistics FRANCE

## Advised on Purchase of Company

Advised Crédit Agricole Immobilier on the acquisition of Sudeco, a property management company specialized in retail parks, shopping centers and logistics in France, primarily covering regional assets.

## Multiple Investors



## **Multiple Investors**

Investment funds
HUNGARY

Acquired Investment Interest in Seller's Business

## **Shopper Park Plus**

Portfolio of 4 retail properties in the Czech Republic and 14 retail properties in Hungary HUNGARY

Advised on Recapitalization of Company

The shares of Shopper Park Plus were introduced to the premium category of the Budapest Stock Exchange.



## Istituto Nazionale della Previdenza Sociale



RICERCA 12

## Istituto Nazionale della Previdenza Sociale (INPS)

National social security institute

Acquired 100% of Business Operations

## Firenze Via Belfiore 28

Real estate complex ITALY

**Provided Valuation** 

Advised Ricerca 12 Group on the sale of a real estate asset to the National Social Security Institute (INPS).



## homepal

## Intesa San Paolo / BPER Banca

Italian banks

Acquired Majority Control of Business Operations

### Homepal

Digital real estate agency

## Advised on Sale of Company

Advised digital real estate agency Homepal on strategic partnership.



#### AnaCap

Private equity investor UNITED KINGDOM

Acquired 100% of Business Operations

#### **Yard Reaas**

Independent platform covering the full spectrum of real estate services

ITALY

## Advised on Purchase of Company

PE investor AnaCap acquired a majority stake in Yard Reaas, a leading independent platform providing investment, property management and valuation services for institutional investors and banks.









108 Technology

## Case IQ



#### Case IQ

Leading investigative ESG case management software CANADA

Acquired 100% of Business Operations

## Whistleblower Security

Leading case management software for ethics and compliance reporting CANADA

Advised on Sale of Company

Advised WhistleBlower Security on its sale to Case IO.

## HARVEST



### Harvest

Leading software publisher in France dedicated to the wealth and finance industry FRANCE

Acquired 100% of Business Operations

#### **Manymore**

Company specialized in SaaS software publishing for wealth management professionals FRANCE

Advised on Sale of Company

Manymore was acquired by its competitor Harvest to form a dominant French leader in the wealth management software market.





## **Deutsche Beteiligungs**

Listed PE firm GERMANY

Acquired Majority Control of Business Operations

### **AOE Group**

Agile service provider and incubator for disruptive SaaS product solutions GERMANY

Advised on Sale of Company

Advised LEA Partners on the sale of a majority stake in AOE Group, a leading agile software development provider with a focus on bespoke enterprise solutions, to Deutsche Beteiligungs.





#### **LEA Partners**

Private equity investor GERMANY

Acquired Majority Control of Business Operations

#### S&F Datentechnik

Software provider for the environmental and waste management industry GFRMANY

Advised on Sale of Company

Advised the shareholders of S&F Datentechnik, a leading software company for the environmental/waste management industry and public administration, on the participation of growth investor LEA Partners.





#### Onespire

SAP implementation advisory HUNGARY

Acquired 100% of Business Operations

#### **BKB Solutions**

SAP implementation advisory HUNGARY

Advised on Sale of Company

BKB Solutions, a Hungarian SAP consultancy and development expert IT service company, was acquired by Onespire.





## Zucchetti

Business software, hardware and services ITALY

Acquired 100% of Business Operations

### **iArchiva**

Modular software for intelligent document process management SPAIN

Advised on Purchase of Company

Advised Zucchetti on the acquisition of software company iArchiva.

# CVC

## COMARCH

## **CVC Capital Partners**

Private equity fund LUXEMBOURG

Presented Tender Offer for 100% of Shares of

#### Comarch

Global IT solutions company POLAND

**Advised on Tender Offer** 

Advised CVC Capital
Partners on tender offer for
shares in Comarch, a Polish
multinational software
house and systems
integrator.





#### **Visma**

Provides software for businesses, including accounting automation, payroll systems, and HR systems NORWAY

Acquired 100% of Business Operations

#### **iVISION**

Software company providing comprehensive, intuitive and user-friendly IT solutions for lawyers DENMARK

Advised on Sale of Company

Advised specialist IT company iVISION on its sale to software firm Visma.



















#### Adevinta (Fotocasa)

Online marketplace SPAIN

Acquired 100% of Business Operations

#### Inmoweb

Real estate CRM software SPAIN

Advised on Sale of Company

Advised real estate CRM software provider Inmoweb on its sale to Adevinta.

## **Vitec Software Group**

Leading software company within vertical market software SWEDEN

Acquired 100% of Business Operations

#### Codea / Navicode

Software providers for emergency services

Advised on Purchase of Company

Vitec Software Group continued to strengthen its position in Vertical Market Software by signing an agreement to acquire all shares in the Finnish SaaS companies Codea and Navicode.

## Your.Cloud

The leading European MSP serial acquirer NETHERLANDS

Acquired 100% of Business Operations

#### **VSA**

Hotel and office automation solutions NETHERLANDS

Advised on Sale of Company

Advised VSA, a specialist in technology solutions for the hospitality industry, on its sale to Your.Cloud.

### **Vesta Software**

A buy-and-hold acquirer of vertical market software companies, part of Constellation SW UNITED KINGDOM

Acquired 100% of Business Operations

## Béker-Soft Informatika

Provides IT services to hospitals, outpatient units and private institutions HUNGARY

Advised on Sale of Company

Advised on the sale of healthcare software solutions company Béker-Soft Informatika to Vesta Software







SDX





## AstreaX

## DC Capital Partners Bre

Private equity firm
UNITED STATES

Acquired 100% of Business Operations

#### **AstreaX**

Leading government IT solutions provider and systems integrator UNITED STATES

Advised on Sale of Company

Advised AstreaX, a leading provider of software development and implementation services for government modernization technologies, on its sale to DC Capital Partners.

## orangelogic

## **Bregal Sagemount**

Private equity and venture capital firm

UNITED STATES

Acquired 100% of Business Operations

## **Orange Logic**

Developer of digital asset management and workflow solutions UNITED STATES

Advised on Sale of Company

Advised Orange Logic, a leading provider of digital asset management and workflow automation software, on a strategic growth investment from Bregal Sagemount. Orange Logic's Cortex platform is used by some of the world's largest companies to streamline their DAM processes.

## **Allgeier Group**

Provider of IT solutions and services GERMANY

Acquired Majority Control of Business Operations

## SDX

Microsoft partner specializing in cloud software development and data analytics GERMANY

Advised on Sale of Company

Advised SDX, a Microsoft partner specializing in cloud software development and data analytics, on the participation of Allgeier Group.

## **Capital A**

Investment firm with a focus on the mid-market NETHERLANDS

Acquired Majority Control of Business Operations

#### Indicia

Technology and data services NETHERLANDS

Advised on Sale of Company

Advised data management firm Indicia on sale to Capital A.







## **Innova Capital**

Private equity firm POLAND

Acquired Investment Interest in Seller's Business

#### CloudFerro

Provider of cloud services for the European space sector POLAND

## Advised on Purchase of Company

Innova Capital, the leading independent private equity firm in Poland and CEE, acquired a minority stake in CloudFerro, a leading provider of cloud services in the European space sector.





#### **Generate Group**

Long-term growth partner investing in software consulting companies SWEDEN

Acquired Majority Control of Business Operations

### **Cloud Enablers**

Cloud strategy, software development, architecture and analytics services SWEDEN

Advised on Sale of Company

Advised cloud services specialist Cloud Enablers on its sale to Generate Group.





#### Indufin

Open-ended investment fund

BELGIUM

Acquired Investment Interest in Seller's Business

#### Secutec

Cybersecurity specialist BELGIUM

Advised on Sale of Company

Advised the shareholders of Secutec on the establishment of a strategic partnership with Indufin.





## Syrma SGS Technology

Electronic manufacturing services

Acquired Majority Control of Business Operations

## Johari Digital Healthcare

Design and manufacture of electro-medical devices

Advised on Sale of Company

Advised Johari Digital Healthcare on the sale of a majority stake in the company to India's leading electronics manufacturing solutions company, Syrma SGS Technology.









**IPE** 







Audiencerate

## Nextalia

Independent and institutional investor ITALY

Acquired 100% of Business Operations

#### **Netsens**

Production of monitoring systems for agriculture 4.0

Advised on Purchase of Company

Nextalia, acquired through its portfolio company Diagram, an Italian agritech hub, a majority stake in Netsens, a producer of monitoring systems for agriculture 4.0.

## Vitec Software Group

Leading software company within vertical market software SWEDEN

Acquired 100% of Business Operations

## Neagen

Medical imaging technology provider FINI AND

Advised on Purchase of Company

Vitec Software Group acquired medical imaging technology specialist Neagen.

## Diné Development Corporation

Tribally-owned holding corporation
UNITED STATES

Acquired 100% of Business Operations

#### **SpinSys**

Develops systems integration solutions for cloud-based services UNITED STATES

Advised on Sale of Company

Advised SpinSys, a data analytics and Al/ML-driven intelligence visualization government contractor, on its sale to Diné Development Corporation.

#### **IPE**

Holding company owned by Gianfilippo Cuneo ITALY

Acquired Investment Interest in Seller's Business

## **Audiencerate**

Data management for marketing and advertising UNITED KINGDOM

Advised on Recapitalization of Company

Advised Audiencerate on a capital increase.







## Kontron Transportation

Cross-industry software and hardware solutions AUSTRIA

Acquired 100% of Business Operations

#### Comlab

High-frequency technology solutions SWITZERLAND

Advised on Sale of Company

Kontron Transportation acquired Comlab, a leading overall supplier in the field of high-frequency technology.





#### **NRB Group**

ICT leader in consulting, software, infrastructure and managed staffing services

**BELGIUM** 

Acquired 100% of Business Operations

#### WIN

Multi-service ICT operator, integrator and hosting provider BELGIUM

Advised on Sale of Company

Belgian ICT firm NRB Group acquired IT services company WIN and its data center subsidiary Wallonia Data Center from Nethys.





#### **Telus**

Canadian public conglomerate CANADA

Acquired 100% of Business Operations

#### **BMC Networks**

IT managed services provider for law firms CANADA

Advised on Sale of Company

Advised BMC Networks on its sale to Telus subsidiary Fully Managed, a managed IT provider for small and medium-sized businesses.

## INSA



### **INSA**

Provider of network, storage and security solutions CANADA

Acquired 100% of Business Operations

**Integra Data Systems** Supplier of technology solutions

CANADA

Advised on Purchase of Company

Advised INSA, a leading network IT security provider, on its acquisition of Integra Data Systems.





## SUDOP CIT

Member of technology services provider SUDOP GROUP

CZECH REPUBLIC

Acquired 100% of Business Operations

## IMPROMAT-COMPUTER

IT managed service provider CZECH REPUBLIC

Advised on Sale of Company

Advised on the sale of IMPROMAT-COMPUTER, a leading Czech IT Managed Service Provider, to SUDOP CIT.





#### Sopra Steria

Consulting, digital services, and software development FRANCE

Acquired Majority Control of Business Operations

#### **Tobania**

IT service provider

Advised on Sale of Company

Sopra Steria completed the acquisition of Tobania, a Belgian digital consultancy and services company.





#### **FOCONIS**

Provider of data quality, control and compliance software for financial institutions GERMANY

Acquired 100% of Business Operations

## GenoData EDV-Systeme

Software and IT service company for financial institutions
GERMANY

Advised on Sale of Company

Advised GenoData EDV-Systeme, a provider of data and process management solutions and business intelligence for the banking and finance sector, on its acquisition by FOCONIS.





#### X1F Group

Provider of technology and transformation consulting services GERMANY

Acquired 100% of Business Operations

## Beckmann & Partner CONSULT

Provider of banking IT consulting services GERMANY

Advised on Sale of Company

Advised the shareholders of Beckmann & Partner CONSULT, a consulting company for the financial industry, on its sale to X1F Group.



## Undisclosed





## nomios









### **Undisclosed**

Private family office HUNGARY

Acquired Investment Interest in Seller's Business

#### **Attrecto**

IT developer HUNGARY

Advised on Purchase of Company

Advised a private family office on the purchase of shares in IT developer Attrecto.

## Griffsoft

IT services HUNGARY

Acquired 100% of Business Operations

## Számlaközpont

IT services HUNGARY

Advised on Sale of Company

Advised on the sale of IT services company Számlaközpont to Griffsoft.

#### **Conclusion**

Prominent player in the business transformation and IT services sector NETHERLANDS

Acquired 100% of Business Operations

#### Neotalent

Iberian company that offers IT talent solutions across diverse industries PORTUGAL

Advised on Purchase of Company

Acted as exclusive financial advisor to Conclusion, a leading Dutch business transformation and IT service provider, on the acquisition of Portugal's foremost IT talent and service provider, Neotalent, from Novabase

#### **Nomios Group**

Provider of integration and maintenance of IT security systems and audit and consultancy services

**NETHERLANDS** 

Acquired Majority Control of Business Operations

#### Aditinet

System integrator specialized in cybersecurity and networking ITALY

Advised on Sale of Company

Nomios Group acquired Aditinet, a system integrator specialized in cybersecurity and networking, offering specialized IT services for the implementation of bestof-breed solutions.

# spotler

# wireless

## **Spotler Group**

Developer of digital marketing and communications solutions NETHERLANDS

Acquired 100% of Business Operations

#### Wireless Services

Messaging platform that simplifies multi-channel marketing, sales and customer service NETHERLANDS

Advised on Sale of Company

Wireless Services, a leading developer of an SMS platform, as well as the omnichannel communications platform Eazy, was acquired by Spotler Group.

# rockin.



### **Rockin Media**

Digital consulting firm SPAIN

Acquired Majority Control of Business Operations

## **Magical Analytics**

Digital analytics
SPAIN

Advised on Purchase of Company

Advised digital consulting firm Rockin Media on the acquisition of digital analytics specialist Magical Analytics.

# swiss marketplace group



## SMG Swiss Marketplace Group

One of the largest online marketplaces in Switzerland SWITZERLAND

Acquired 100% of Business Operations

## moneyland.ch

Comparison platform for banking, insurance and telecom products SWITZERLAND

Advised on Sale of Company

SMG Swiss Marketplace Group acquired 100% of moneyland.ch.

## **Netprovas**



## **Netprovas**

Local internet services provider
CZECH REPUBLIC

Acquired 100% of Business Operations

## SychrovNET

Local internet services provider CZECH REPUBLIC

Advised on Purchase of Company

Advised local internet services provider Netprovas on acquisition of SychrovNET.



MODERN **tv** 















## sledovanitv.cz / SledovanieTV.sk

## ModernTV Group

IPTV broadcasting provider
CZECH REPUBLIC

Acquired 100% of Business Operations

## sledovanitv.cz / SledovanieTV.sk

IPTV broadcasting providers

CZECH REPUBLIC

Advised on Purchase of Company

Advised ModernTV Group on the acquisition of several IPTV broadcasting providers.

#### **VINCI Energies**

Global leader in concessions, construction and energy FRANCE

Acquired 100% of Business Operations

#### InfoTel

Construction and maintenance of telecom infrastructure CZECH REPUBLIC

Advised on Sale of Company

VINCI Energies acquired 100% of InfoTel, the foremost Czech entity specializing in the construction and maintenance of telecommunication infrastructure.

## **Netzkontor Group**

Services for the broadband and fiber optic industry GERMANY

GERIVIAINY

Acquired 100% of Business Operations

## Adams Network Engineering

Engineering services for broadband expansion in Germany
GERMANY

Advised on Sale of Company

Advised the shareholders of Adams Network Engineering on the sale of the company to Netzkontor Group, a portfolio company of Deutsche Beteiligungs.

#### Retelit

Italian TLC operator entirely focused on the B2B market ITALY

Acquired 100% of Business Operations

## **BT Enia**

Leading provider of communication and IT services ITALY

Advised on Sale of Company

BT Italia, a company of the BT Group, completed the sale of 100% of the share capital of BT Enia to Retelit, an Italian TLC operator entirely focused on the B2B market.



## Ghana Infrastructure Investment Fund

Ghana's sovereign infrastructure fund GHANA

Acquired 100% of Business Operations

#### **Onix Data Centres**

Carrier neutral colocation data center business GHANA

Advised on Sale of Company

Advised on the sale of Onix Data Centres to Ghana Infrastructure Investment Fund.





## Open Access Data Centres (OADC)

Africa-focused data center operator and part of the WIOCC Group MAURITIUS

Entered a Joint Venture with

## **TEXAF Digital**

A WIOCC Group company focused on data center operations in Africa THE DEMOCRATIC REPUBLIC OF CONGO

Strategic Advisor on JV

Advised Open Access Data Centres and TEXAF Digital on JV.

### Undisclosed



### **Undisclosed**

Private lender POLAND

**Provided Debt Financing** 

## **Grupa Polsat Plus**

Largest media and telecommunication group in CEE POLAND

Advised on Placement of Debt

Advised media and telecommunications group Grupa Polsat Plus on debt financing arrangement.

## Undisclosed



### **Undisclosed**

Private lender POLAND

Provided Term Loan Facility

### **Grupa Polsat Plus**

Largest media and telecommunication group in CEE POLAND

Advised on Restructuring Financial Obligations

Advised media and telecommunications group Grupa Polsat Plus on the restructuring of its financial obligations.







## **KKR**

US-based global investment firm UNITED STATES

Acquired 100% of Business Operations

#### NetCo

Telecom Italia's fixed network assets group ITALY

### **Advised on Sale**

Advised Telecom Italia (TIM) on sale to KKR of NetCo, comprising the primary and backbone fixed-line network business of TIM as well as FiberCop, a joint venture between TIM and KKR comprising TIM's secondary fixed-line network.













#### **Euronay**

Quoted tanker company engaged in the ocean transportation and storage of crude oil BELGIUM

Acquired 100% of Business Operations

#### CMB.TECH

CMB.TECH is a diversified cleantech maritime group BELGIUM

## Provided Fairness Opinion

Provided the committee of independent members of the supervisory board of Euronav a fairness opinion regarding the valuation of CMB.TECH.





## TFI International

North American leader in transportation and logistics, operating across the US and Canada

Acquired 100% of Business Operations

# **Vedder Tranpsortation Group**

Transporter of liquid and dry food grade products as well as general freight CANADA

Advised on Sale of Company

Advised Vedder Transportation Group on sale to TFI International.





#### **Hecny Group**

Ocean transportation intermediary, air freight consolidator, and certified customs broker CHINA

Acquired Majority Control of Business Operations

## **Apex**

Renowned air and ocean freight forwarder and customs broker NETHERLANDS

Advised on Sale of Company

Advised freight forwarder and customs broker Apex on strategic partnership with Hecny Group.

## **#**LOGISTEED



#### **LOGISTEED**

Japanese worldwide provider of freight forwarding services and general contract logistics services JAPAN

Acquired 100% of Business Operations

#### **Bos Daalen Materieel**

Temperature-controlled transport and logistics service provider NETHERLANDS

Advised on Transaction

BosDaalen Materieel, a temperature-controlled transport and logistics service provider, was acquired by LOGISTEED, a Japan based provider of worldwide transport and logistics services.





## **Nikkon Holdings**

Automotive logistics provider
JAPAN

Acquired Majority Control of Business Operations

## Supreme Auto Transport

Finished vehicle logistics provider

**UNITED STATES** 

**Advised on Transaction** 

Nikkon Holdings of Japan acquired a majority stake in Supreme Auto Transport, one of the USA's leading finished vehicle logistics companies.

## neelevat



## **Neele-Vat Logistics**

Logistics services provider

**NETHERLANDS** 

Acquired Majority Control of Business Operations

## Miami International Freight Solutions

US based logistics service provider active in road, sea and air transport

Advised on Purchase of Company

Advised Dutch logistics services provider Neele-Vat Logistics on the acquisition of US-based logistics services provider Miami International Freight Solutions





#### Logicall

Group of logistics companies
NETHERLANDS

Acquired 100% of Business Operations

## **Mondial Logistics**

Value added logistics provider NETHERLANDS

Advised on Sale of Company

Advised on the sale of Mondial Logistics to Logicall.





## **Culina Group**

Provider of FMCG transport and logistics services

UNITED KINGDOM

Acquired 100% of Business Operations

# International Road Ferry

Road freight forwarder providing transport between Great Britain and Western Europe NETHERLANDS

Advised on Sale of Company

International Road Ferry, a leading road freight forwarder providing services between Western Europe and Great Britain, was acquired by Culina Group.









Liquid bulk transportation and depot services provider

**UNITED STATES** 

Acquired 100% of Business Operations

### **TechnoPort**

Depot services provider NETHERLANDS

#### Other

Advised Gentco Logistics on the divestiture of depot services provider TechnoPort to Heniff Transportation Systems.





## **JAS Worldwide**

Global leader in the freight forwarding industry

UNITED STATES

Acquired 100% of Business Operations

## **Key Logistics Group**

Freight forwarding group with subsidiaries in Colombia, Mexico and the USA COLOMBIA

Advised on Sale of Company

Advised Key Logistics Group on the sale of a 100% stake in the company to JAS Worldwide.





# CVC Capital Partners / EMMA Capital

Private equity funds LUXEMBOURG

Acquired 100% of Business Operations

#### **Packeta**

Global digital platform for e-commerce and worldwide parcel delivery company CZECH REPUBLIC

## Advised on Sale of Company

Packeta, a leading e-commerce logistics and out-of-home delivery leader in the Czech Republic, Slovakia, and Hungary, was sold to a consortium comprising CVC Capital Partners and EMMA Capital, with capital support from R2G.





## **Terminal Investment**

Primary standing operator with consolidated experience in the container terminal industry ITALY

Acquired Majority Control of Business Operations

## Trieste Marine Terminal

Leading Italian port operator

**ITALY** 

## Advised on Sale of Company

Terminal Investment, controlled by MSC Group, acquired a majority stake in Trieste Marine Terminal, from T.O. Delta.



