

August 11, 2022

South Andes Capital - IMAP Chile advises Inversiones Magnani on the sale of Intercal to Bohn de México

IMAP is pleased to announce that South Andes Capital - IMAP Chile advised Inversiones Magnani on the sale of a 100% equity stake in Intercambiadores de Calor ("Intercal"), to Bohn de México, a subsidiary of Lennox International.

Intercal is one of the largest manufacturers in Chile of air conditioning equipment and its related products, including evaporators, air condensers, and industrial fans. The company provides integrated industrial climate control solutions using cutting-edge technology which enables it to deliver tailor-made solutions to its diverse consumer base. The company currently serves industrial clients in Chile, as well as several other countries in Latin America.

Bohn de México, a subsidiary of Lennox International, is a commercial and industrial refrigeration manufacturer in Mexico which exports products to several Latin American countries. Lennox International is a leading provider of climate control solutions for heating, air conditioning, and refrigeration markets around the world.

The team from South Andes Capital - IMAP Chile, led by José Gabriel Coll, acted as the sole financial advisor to Inversiones Magnani.

INDUSTRIALS

FB BOHN
Refrigeration equipment manufacturer
MEXICO

Acquired 100% of Business Operations

INTERCAL
Air conditioning equipment
CHILE

IMAP
ADVISED ON SALE OF COMPANY



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IMAP is an International Mergers and Acquisitions Partnership, with 450 M&A professionals and a presence in 41 countries. IMAP has closed over 2,200 transactions valued at \$120 billion in the last 10 years and is consistently ranked among the world's top ten M&A advisors for mid-market transactions (Refinitiv). IMAP advises primarily mid-sized companies and their shareholders on sales and acquisitions globally, providing clients with entrepreneurial, unbiased advice and successfully helping them achieve their objectives.