

March 4, 2021

IMAP advises shareholders of software specialist EXA on the sale of a majority stake to SNP

The shareholders of software specialist EXA AG have sold 74.9% of their shares to SNP Schneider-Neureither & Partner SE. The CEO and Co-Founder of EXA, Mr. Divya Vir Rastogi, will retain 25.1% of the shares.

With this acquisition, SNP expands its software portfolio in the SAP ecosystem and service offering in the digital transformation space. With around 140 employees across locations in Heidelberg, India and the US, EXA is a leading financial transformation solutions provider, specifically in operational transfer pricing and global value chain. EXA's proprietary solutions enable multinational companies to manage their supply chains and ensure compliance of their internal transfer prices transparently and efficiently.

SNP is a leading provider of software for managing complex digital transformation processes. With its proprietary software, SNP accelerates the secure transformation of IT landscapes and data structures so that companies can adapt to the ever-faster pace of change in the markets.

The IMAP Germany team, led by Dr. Carsten Lehmann, Martin Michalek and Mehmet Koc, exclusively advised the shareholders of EXA AG, organizing a competitive process and supporting them in negotiating and successfully completing the transaction.





Dr. Carsten Lehmann Managing Director **IMAP Germany** carsten.lehmann@imap.de



Martin Michalek Associate **IMAP Germany** martin.michalek@imap.de



Mehmet Koc Analyst **IMAP Germany** mehmet.koc@imap.de





























IMAP is an International Mergers and Acquisitions Partnership, with 450 M&A professionals and a presence in 43 countries. IMAP has closed over 2,100 transactions valued at \$90 billion in the last 10 years and is consistently ranked among the world's top ten M&A advisors for mid-market transactions (Refinitiv). IMAP advises primarily mid-sized companies and their shareholders on sales and acquisitions globally, providing clients with entrepreneurial, unbiased advice and successfully helping them achieve their objectives.